### The FPA° Competency Model<sup>™</sup>

# The How-to Guide

The FPA Competency Model<sup>™</sup> is your trusted framework for professional growth, designed to support you in delivering exceptional financial planning while developing the skills and confidence to lead at every stage of your career.



#### **EXPLORE THE MODEL'S STRUCTURE**

Start by familiarizing yourself with the key elements of the model:

- Core Competency Topics The foundational skills, behaviors, and knowledge that define effective financial planning.
- **Proficiency Levels** A clear progression from entry-level to advanced practice.
- **Behavioral Indicators** Real–world examples that demonstrate what each competency looks like in action.

## DISCOVER YOUR CURRENT PROFICIENCY LEVEL

FPA offers learning assessments to help you identify where you are within the model.

- Evaluate your current strengths
- $\cdot$  Highlight areas for growth
- Align content based on your responses

#### FOLLOW YOUR SUGGESTED LEARNING PATH

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Based on your assessment results or self-evaluation, explore curated resources aligned to your proficiency level:

- $\cdot$   $\,$  On–demand courses that develop specific competencies
- $\cdot$   $\;$  Recommended articles that deepen your understanding
- Programs and events that connect you with experts and peers



Use the model as a living tool in your professional journey:

- Guide your annual learning goals
- Track your development as you move into new roles or areas of expertise
- $\cdot$   $% \left( {{\rm{Align}}} \right)$  Align your work with client expectations and best practices
- Prepare for new credentials or leadership roles within your organization or FPA

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FPA is here to support your journey. Visit the FPA Learning Center to:

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- $\cdot$   $\;$  Explore the Competency Model and resources
- Take your first learning assessment
- Access your personalized learning path



The FPA Competency Model<sup>™</sup> is more than a framework—it's your partner in professional development. Let it guide your next step, open new opportunities, and strengthen your impact as a financial planning professional.