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#### Medicare: Beyond Parts A&B and the Impact IRMAA can have on your clients



From Financial Advisors to Wisdom Advisors.

- Financial advisors are evolving from technical experts to trusted life strategists.
- It's no longer enough to outline a retirement plan in a spreadsheet.
- True value lies in helping clients answer the bigger questions: What will bring me fulfillment? Who am I beyond my career? What upcoming milestones am inadvertently unaware of?
- Evolving beyond financial knowledge leveraging Medicare.



Lombardi "Gentleman this is a football" Wooden "Here's how to tie your shoes"

**Overview of Medicare's two common options.** 



Medicare's Income Related Monthly Adjusted Amount (IRMAA) plus how to reduce IRMAA fees.

Using Medicare to attract prospects and retain clients

"Don't fumble the football or trip over your own shoelaces"

### **Two Medicare Plan Options**



## **Option #1**

\$185 Medicare Part B monthly payment.
+IRMAA Part B additional monthly payment
+\$443.90 IRMAA
=\$628.90 total Part B monthly payment
Medicare covers 80% of medical bills

\$150 Supplement plan monthly payment

Supplement pays 20% of medical bills.

\$25 Part D drug plan monthly payment
+IRMAA *Part D* additional monthly payment
+\$85.80 IRMAA

Copays vary on the drug

2025 Medicare Costs



Income Related Monthly Adjustment Amount **(IRMAA)** Your Modified Adjusted Gross Income (**MAGI**) as reported to the IRS from 2 years ago is above a certain amount.

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<b>Part B</b> Monthly pr	emium	
If your yearly income in File individual	annun payment	
and dual tax return	<u>2023</u> was	
\$106,000 or less	File joint tax ret	turn
above \$106,000 - \$133,000	\$212,000 or less	You pay (in 2025)
above \$133,000 - \$167,000	above \$212,000 - \$266.0	\$185.00
above \$167,000 - \$200,000	above \$266,000 - \$334.00	\$259.00
above \$200,000 - \$500,000	above \$344,000 - \$400 000	\$370.00
greater than or equal to \$500,0	above \$400,000 - \$750.000	\$480.90
-,-	above \$750,000	\$591.90
Part D Monthly premium p		\$628.90
(IRMAA) in addition to your Part D prescription drug plan monthly incurs		
y vearly income in 2022		premium payment.
File individual tax return		
\$106,000 or less	File joint tax return	
above \$106,000 - \$133,000	\$212,000 or less	You pay (in 2025)
above \$133,000 - \$167,000	above \$212,000 - \$266,000	your plan premium
above \$167,000 - \$200.000	above \$266,000 - \$334,000	\$13.70 + your plan premium
above \$200,000 - \$500,000	above \$344,000 - \$400,000	\$35.30 + Your plan premium
greater than or equal to \$500,000	above \$400,000 - \$750,000	\$57.00 + your plan premium
£000,000	above \$750,000	\$78.60 + your plan premium
		\$85.80 + your plan premium

#### "Car"



## **Option #2**

"Bus"



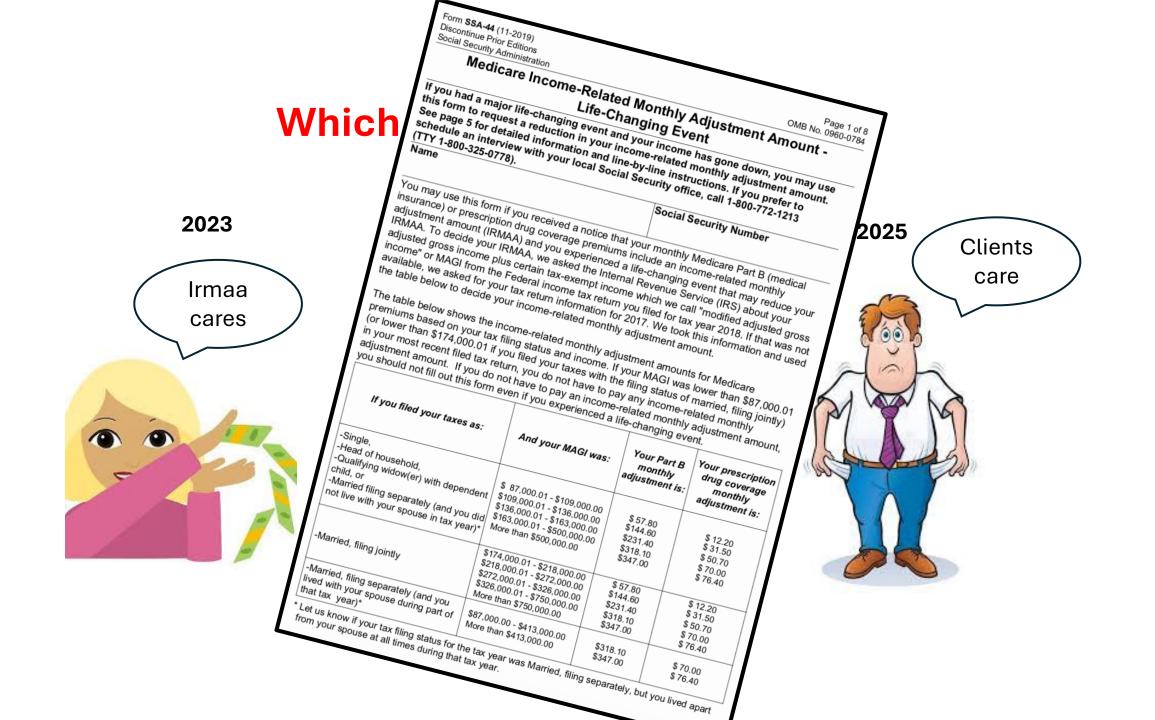
Network of Doctors.

Copays for every medical service

Copays for prescriptions vary depending on the drug

\$<u>185</u> Medicare Part B monthly payment
+IRMAA Part B additional monthly payment (+\$443.90)
+IRMAA Part D additional monthly payment (+\$85.80)

+ \$ 0 monthly payment for Advantage Plan



**Questions & Answers** 



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