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Evolving beyond financial knowledge leveraging Medicare



From Financial Advisors to Wisdom Advisors.

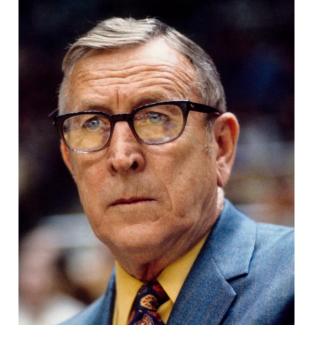
- Financial advisors are evolving from technical experts to trusted life strategists.
- It's no longer enough to outline a retirement plan in a spreadsheet.
- True value lies in helping clients answer the bigger questions:
 What will bring me fulfillment?
 Who am I beyond my career?
 What upcoming milestones am inadvertently unaware of?
- Evolving beyond financial knowledge leveraging Medicare.



Lombardi "Gentleman this is a football"

Wooden "Here's how to tie your shoes"

Overview of Medicare's two common options.



Medicare's Income Related Monthly Adjusted Amount (IRMAA) plus how to reduce IRMAA fees.

Using Medicare to attract prospects and retain clients

"Don't fumble the football or trip over your own shoelaces"

Two Medicare Plan Options

"Car"



Medicare Supplement Medigap

> Part D Drug Plan



Option #1





\$185 Medicare Part B monthly payment.

+IRMAA *Part B* additional monthly payment

+\$443.90 IRMAA

=\$628.90 total Part B monthly payment

Medicare covers 80% of medical bills

Medicare Supplement Medigap

\$150 Supplement plan monthly payment

Supplement pays 20% of medical bills.

Part D Drug Plan

\$25 Part D drug plan monthly paymen +IRMAA Part D additional monthly paymen +\$85.80 IRMAA

Copays vary on the drug

2025 Medicare Costs



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Income Related Monthly Adjustment Amount (IRMAA)

Your Modified Adjusted Gross Income (MAGI) as reported to the IRS from 2 years ago is above a certain amount.

Part B Monthly premium payment

If your yearly income in 2023 was...

File individual tax return	is	
\$106,000 or less	File joint tax return	
above \$106,000 - \$133,000	\$212,000 or less	You pay (in 2025)
above \$133,000 - \$167,000	above \$212,000 - \$266,000	\$185.00
above \$167,000 - \$200,000	above \$266,000 - \$334,000	\$259.00
above \$200,000 - \$500,000	above \$344,000 - \$400,000	\$370.00
greater than or equal to \$500,000	above \$400,000 - \$750,000	\$480.90
	above \$750,000	\$591.90
Part D Mond		\$628.90

Part D Monthly premium payment

If your income is above certain limits, you will pay an Income Related Monthly Adjustment Amount (IRMAA) in addition to your Part D prescription drug plan monthly insurance premium payment.

If your yearly income in 2023 was...

File individual tax return	is.,,	
\$106,000 or less	File joint tax return	
above \$106,000 - \$133,000	\$212,000 or less	You pay (in 2025)
above \$133,000 - \$167.000	above \$212,000 - \$266,000	your plan premium
above \$167,000 - \$200,000	above \$266,000 - \$334,000	\$13.70 + your plan premium
above \$200,000 - \$500,000	above \$344,000 - \$400,000	\$35.30 + your plan premium
greater than or equal to \$500 000	above \$400,000 - \$750,000	\$57.00 + your plan premium
	above \$750,000	\$78.60 + your plan premium
		\$85.80 + your plan premium

Option #2

"Bus"



Network of Doctors.

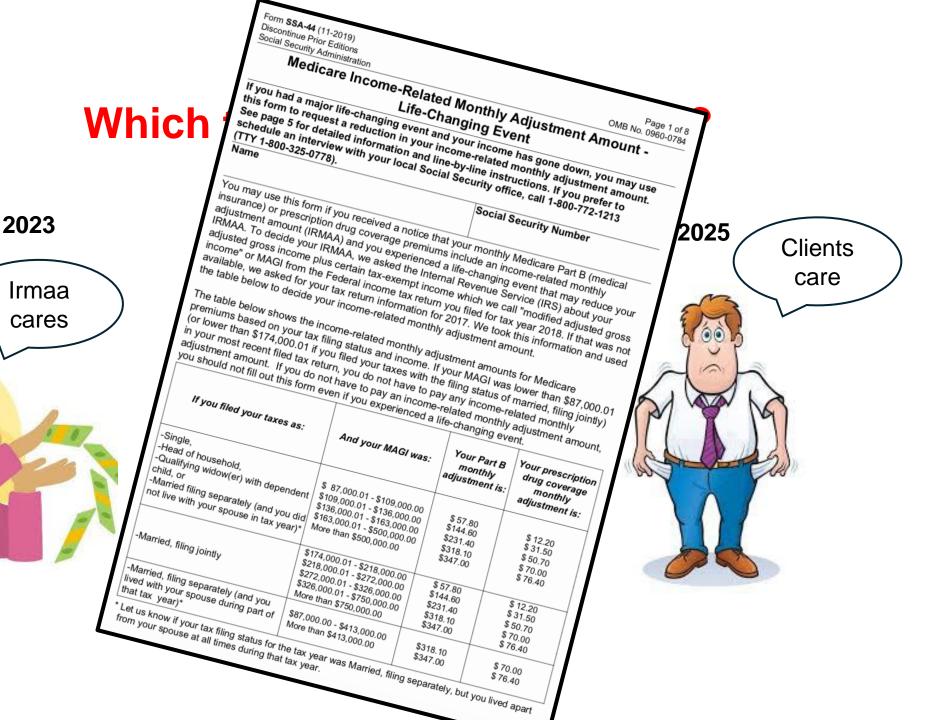
Copays for every medical service

Copays for prescriptions vary depending on the drug

\$ 185 Medicare Part B monthly payment

- +IRMAA Part B additional monthly payment (+\$443.90)
- +IRMAA *Part D* additional monthly payment (+\$85.80)

+ \$_____ monthly payment for Advantage Plan



Questions & Answers



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