

NEXGEN DEVELOPMENT PATHWAY

YOUR PATHWAY TO MAXIMUM IMPACT AS A FINANCIAL PLANNER



DISCOVER

- What is a financial planner?
- What are potential career paths?
- What are potential business and compensation structures?
- What are the advantages of being an employee or being self-employed?
- What are the benefits of self reflection?
- How can FPA and FPA NexGen help me?



PREPARE

- Explore certifications.
- Learn about potential CFP® study options and available scholarships.
- Discover advantages of externships and internships.
- Explore tools to maximize job searches.
- Connect to FPA NexGen on LinkedIn and FPA Activate on Facebook.
- Access recommended reading lists for new planners.
- Identify your niche.



LAUNCH

- Secure a mentor.
- Join a mastermind and/or study group.
- Participate in FPA's online learning and communities.
- Learn critical soft skills.
- Attend conferences, locally and nationally.
- Access recommended reading lists for new planners.
- Network with peers.
- Connect through FPA, locally and nationally.



ELEVATE

- Seek local leadership opportunities.
- Identify and create thought leadership.
- Identify writing opportunities.
- Identify speaking opportunities.
- Maximize networking opportunities.
- Extend visibility through FPA Media Source.
- Activate social channels.



IMPACT

- Become a mentor.
- Lead a mastermind and/or study group.
- Seek national leadership opportunities.
- Share knowledge and skill with underserved communities through pro bono financial planning.
- Help train the next generation of financial planners.

Whether you're a student, career changer, or early-career professional, FPA NexGen supports your career development while connecting you to an inclusive community of professionals and elevating your standing in financial planning.