

Financial Advisor

Skolnik Retirement Solutions is seeking a motivated and relationship driven individual with a proven sales record to join their team.

The ideal candidate is interested in a long-term opportunity helping a successful financial planning practice grow. Key attributes include willingness and ability to learn about the financial profession, integrity, and a desire to earn a high income. As an independent firm with a history of 30 successful years of operation, we strive to offer clients the best solutions for their retirement planning needs.

Our continued growth requires that we add a Financial Representative / Investment Advisor Representative to our team. This individual will need to ethically and honestly exhibit fiduciary care for a specific group of clients while helping the firm grow. Acting in the clients' best interests at all times will be the primary focus of this role.

Duties Include:

- Seeking out and building a client base through educational seminars and workshops, referrals, etc.
- Taking new clients through a thorough fact-finding and needs analysis process, getting to know their goals, priorities, etc.
- Developing and presenting unique comprehensive wealth management/income plans.
- Regularly monitoring plan(s) to make sure clients are on track with their goals.
- Reviewing clients' plans yearly to make sure they keep on track to meet goals and objectives.
- Responding to client requests for service and trouble-shoot service issues.
- Adhering to compliance policies and procedures.
- Supporting the team as needed with the company's entire client base.

Qualifications:

- Bachelor's degree.
- Minimum of 1 year of experience in the financial industry.
- Health and Life license, **or ability to obtain one** within a short time frame, is required.
- FINRA registration with a series 65, **or ability to obtain them** within a short time frame, is preferred.
- Satisfactory background check and a clean compliance record.

Qualifications:

- A team player who isn't afraid of any assignment, no matter how large or how small!
- A confident individual comfortable with closing a sale.
- Articulate and comfortable communicating in both large and small group settings.
- Open-minded and willing to consider new or different products that might best meet our clients' needs.
- Quick learner of new technologies.
- Warm and professional demeanor.
- Excellent organizational and follow-through skills.
- Ability to anticipate and solve problems.

What we offer:

- Opportunity to earn a high six figure income.
- Competitive Salary plus Commission.
- All lead generation costs are covered by the firm.

- Professional training and mentoring.
- . Professional Office Space with costs covered by the firm.
- . Administrative Assistant with costs covered by the firm.
 - Company paid licensing and professional development.
 - A genuine career in wealth management that focuses on clients' needs.
 - The opportunity to utilize every talent you have!

This position is located in Sandusky, OH and Amherst, OH.

To apply go to:

[\(3\) Financial Advisor | Skolnik Retirement Solutions, LLC | LinkedIn](#)