# Engage Clients & Prospects with Discussion on SECURE Act 2.0 (Approved for 1 CFP<sup>®</sup> CE)

**RightCapital** 

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## Agenda



#### Provide background on SECURE Act 2.0



#### Review key changes



Discuss planning opportunities for advisors



## The Retirement Problem



- 51% of U.S. households are at risk of not being able to maintain their pre-retirement income (2021)<sub>1</sub>
- Median total household retirement savings across all workers, approximately \$93,000 (2021)<sub>2</sub>
- Only 55% of households ages 55-64 have a retirement savings account (2019)<sub>3</sub>
- By 2050, the retirement income gap in the U.S. is projected to be \$137 trillion. If projections hold, retirees in six major economies (including the U.S.) would outlive their savings by an average of eight to 20 years.<sup>4</sup>

- 2. <u>https://transamericacenter.org/docs/default-source/retirement-survey-of-workers/tcrs2021\_pr\_four-generations-living-in-a-pandemic.pdf</u>
- 3. https://www.federalreserve.gov/publications/report-economic-well-being-us-households.htm

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4. https://www.usbank.com/retirement-planning/financial-perspectives/saving-for-retirement-secure-act.html#1

<sup>1:</sup> https://crr.bc.edu/wp-content/uploads/2021/01/IB\_21-2.pdf

#### SECURE Act 2.0 Overview





#### Background SECURE Act 2.0

- SECURE 2.0 builds on significant 2019 legislation that affected how Americans save for retirement
- Securing a Strong Retirement Act (SSRA) passed the House March 2022
- SECURE 2.0 included in the Consolidated Appropriations Act December 20<sup>th</sup>, 2022
- Senate passes bill including SECURE 2.0 December 22<sup>nd</sup>, 2022
- House passes bill including SECURE 2.0 December 23<sup>rd</sup>, 2022
- President Joe Biden signs SECURE 2.0 December 29<sup>th</sup>, 2022





## Key Provisions in SECURE 2.0

- New catch-up contribution opportunities
- Roth-associated provisions
- Delayed Required Minimum Distribution (RMD) start age
- Penalty-free early withdrawals from workplace savings plan
- Enhanced 529 account transferability
- Additional miscellaneous provisions



https://www.kitces.com/blog/secure-act-2-omnibus-2022-hr-2954-rmd-75-529-roth-rollover-increase-qcd-student-loan-match/ https://www.finance.senate.gov/imo/media/doc/Secure%202.0\_Section%20by%20Section%20Summary%2012-19-22%20FINAL.pdf



#### Increased Catch-Up Contributions (Section 108 &109)

• In 2024 IRA catch-up will be indexed for inflation

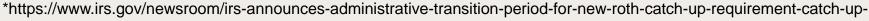
- In 2025, catch-up limit increases for 401(k) plan participants aged 60-63
  - Greater of \$10,000 or \$150% of catch-up contribution (indexed for inflation)
- In 2025, catch-up limit increases for SIMPLE plan participants aged 60-63
  - Greater of \$5,000 or 150% of catch-up contribution (indexed for inflation)
- Section 604: High Wage Earner (\$145,000 indexed for inflation) catchup provisions are made to Roth



#### Increased Catch-Up Contributions Further Clarification

- Joint Committee of Taxation acknowledges a drafting error in Section 603
  - On Aug. 25, 2023, IRS announced a 2-year transition period for the required Roth catch-up contributions for high earners age 50 or over\*
  - IRS also clarified that plan participants aged 50 or older can make catchup contributions after 2023
- Further clarification may be necessary due to 401(k) catch-up contribution language.
  - Ex. The "greater of \$10,000 or 150% of the future (regular) catch-up amount"
  - In 2023, 150% of the catch-up amount is \$10,000: 1.5 x \$7,500 = \$11,250





#### Roth Associated Provisions



#### Changes Related to Roth

- Creation of SIMPLE Roth IRA's and SEP Roth IRA's
- Elimination of Roth Plan Account Required Minimum Distributions (RMD's) starting in 2024
- Employer Contributions are permitted in Roth Accounts
- High Wage Earners (over \$145,000 in the previous year) are required to make catch-up contributions to Roth starting in 2026
  - Can elect to make Roth catch up contributions in the meantime





## Required Minimum Distributions (RMD's) to start as late as Age 75

	Current Law	SECURE Act 2.0
RMD starting age	72	As late as 75

#### SECURE 2.0 RMD Age Schedule

Birth Year	First RMD AGE	
*(Client that turned 70.5 before 2020)*	70.5	
1950 or before	72	
1951-1959	73	
1960 or later	75	



#### Impact on Inherited Spousal IRA's

• Starting in 2024, spousal beneficiaries can elect to be treated as the deceased spouse after inheriting a retirement account

- RMDs can be delayed until the deceased spouse RMD age
- Once the decedent reaches RMD age, distributions will be based on Uniform Lifetime Table vs Single Lifetime Table
- If the surviving spouse dies before RMD's begin, the spousal beneficiaries are treated as the original (spousal) beneficiary



#### Penalty-Free Withdrawals from Workplace Savings Plan

Penalty Free Distributions	Details
Age 50 Public Safety Worker Exception Expansion	<ul> <li>Includes Private Sector Firefighters</li> <li>Includes State and Local Corrections /Forensic Officers</li> <li>Includes plan participants who separate service before age 50</li> <li>BUT have performed 25 consecutive years of service</li> </ul>
Exception for Victims of Domestic Abuse	Starting in 2024 the lesser of \$10,000 or 50% of vested balance in Defined contributions plan can be distributed within 1 year
Exception for Terminal Illness	Allows distributions for those who "been certified by a physician as having an illness or physical condition which can cause reasonable death in 84 months (vs 24 months) or less".
Qualified Disaster Recovery Distributions	Allows a maximum of \$22,000 to distribute within 180 days of Federally declared disaster.
Emergency Withdrawal Exception	Starting in 2024 "unforeseeable or immediate financial needs relating to necessary personal or family emergency expenses" permits \$1,000 distribution/year.

#### Proposed RMD Penalty Adjustment

- Failure to participate in RMD's currently results in excise tax equal to 50% of Required Minimum Distribution.
- SECURE 2.0 reduces to penalty: 25% of Required Minimum Distribution
  - If the shortfall is corrected within a specific window of time, the penalty drops to 10%
- More flexibility with RMD's can empower clients to hit savings goals and leverage tax-efficient distributions.



#### Qualified Charitable Distribution (QCD) Update

- Since being introduced over 15 years ago, the maximum distribution amount (\$100,000) has not changed.
- Beginning in 2024, the maximum QCD amount (\$100,000) will be indexed for inflation.
- Beginning in 2023 QCD's can be used to fund a split interest entity (\$50,000 maximum).
- QCD eligibility age remains at 70.5.



#### Enhanced 529 Account Transferability

- Section 126: Starting in 2024, the ability to transfer up to \$35,000 from a 529 plan to a Roth IRA
  - Roth IRA must be in the name of the *beneficiary* of the 529 plan
  - The 529 plan must have been maintained for 15 years or longer
  - Any contributions to the 529 plan within the last 5 years & earnings on those contributions are ineligible to be moved to a Roth IRA
  - The annual limit for how much can be moved from a 529 plan to a Roth IRA is the IRA contribution limit for the year, less any 'regular' traditional IRA or Roth IRA contributions that are made for the year
  - A maximum of \$35,000 can be moved from a 529 plan to a Roth IRA during an individual's lifetime





#### Improved Access to Workplace Retirement Plans

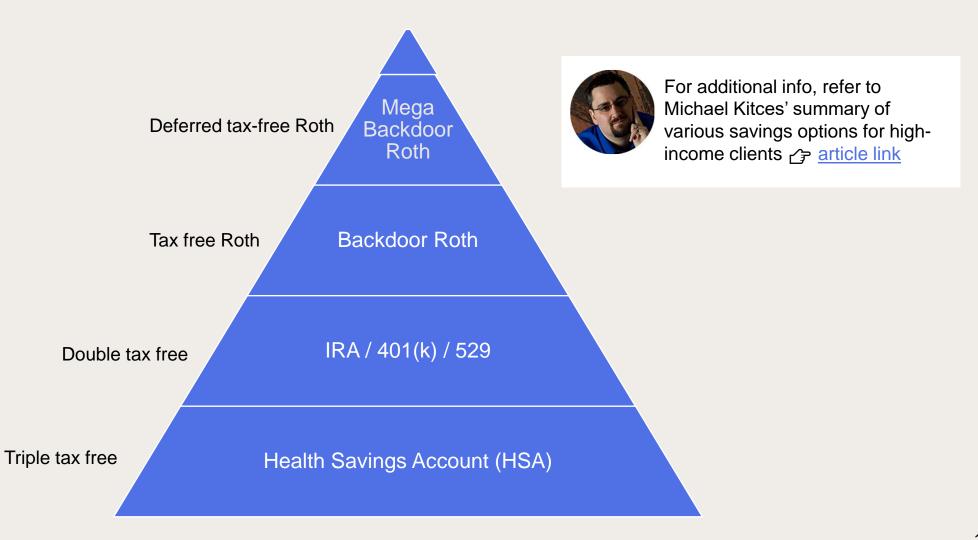
	Current Law	SECURE Act 2.0
Part-Time 401(k) eligibility	Eligible if you work 500-900 hours for three consecutive years	Eligible if you work 500-900 hours for <i>two</i> consecutive years
Auto Enrollment in 401(k) plans	Employer have the option to initiate auto enrollment, employees can opt out.	Employers required to provide auto enrollment & increase to new 401(k) and 403(b) plans, employees can opt out.
Student Loan / Retirement Savings Match	_	Employers allowed to match student loan payments with workplace retirement plan contributions

### Financial Planning Opportunities





#### **Enhanced Tax-Smart Savings Strategy**



## Case Study: Samantha

Client: Samantha

Age - 50

Retirement Age - 64

Income- \$200,000

Max Pre-Tax 401(k) Contribution – \$30,000

Taxable Savings- \$10,000/year

Invested Assets- Qualified: \$500,000

Non-Qualified: \$250,000

Expenses \$6,200 / Month

**SECURE 2.0** 

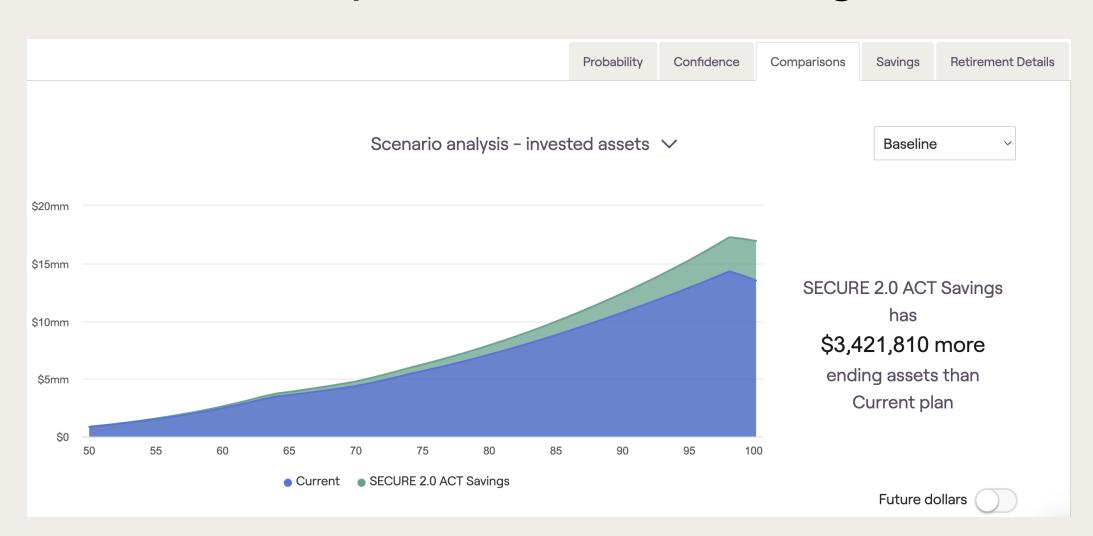
After-Tax 401(k) limit Savings \$10,000 (age 60-63)



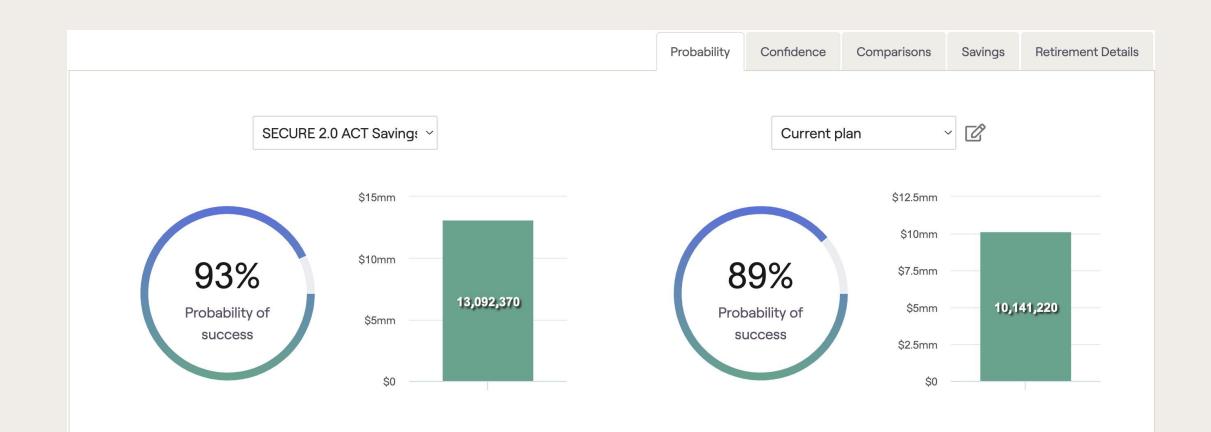
#### **Example Tax-Smart Savings**

Annual savings	Current strategy	SECURE 2.0 Catch-up Provision
Pre-Tax 401(k)	\$30,000	\$30,000
Taxable account	\$10,000	\$10,000
Additional Catch-up 60-63		\$10,000 (age 60-63)
Total savings	\$40,000	\$50,000

#### **Example Tax-Smart Savings**



#### **Example Tax-Smart Savings**

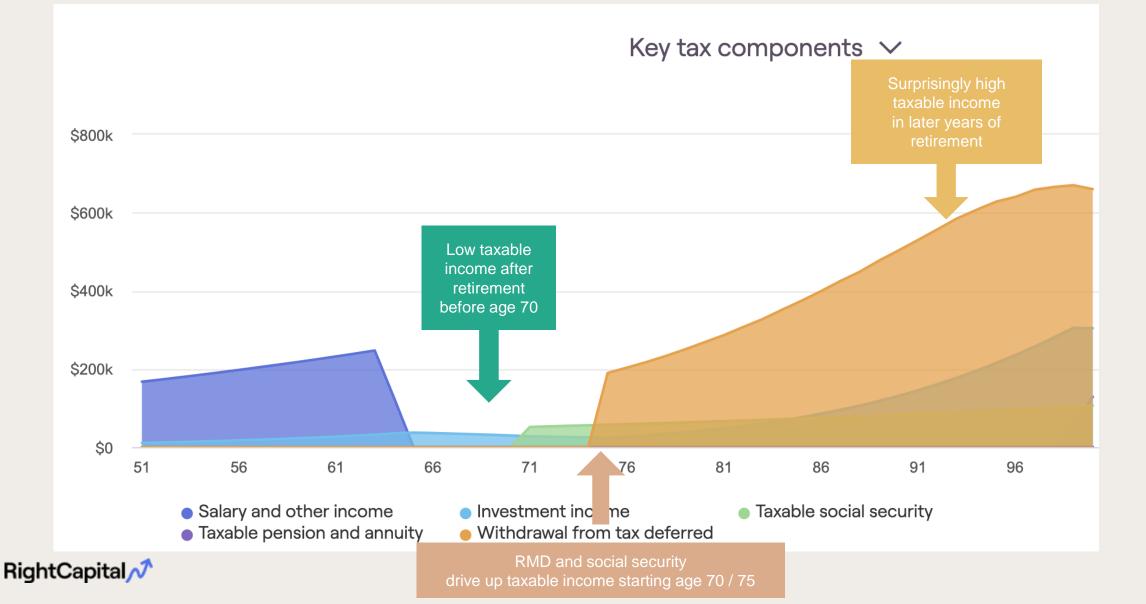


#### Tax-Preferred Savings and Tax-Efficient Distribution

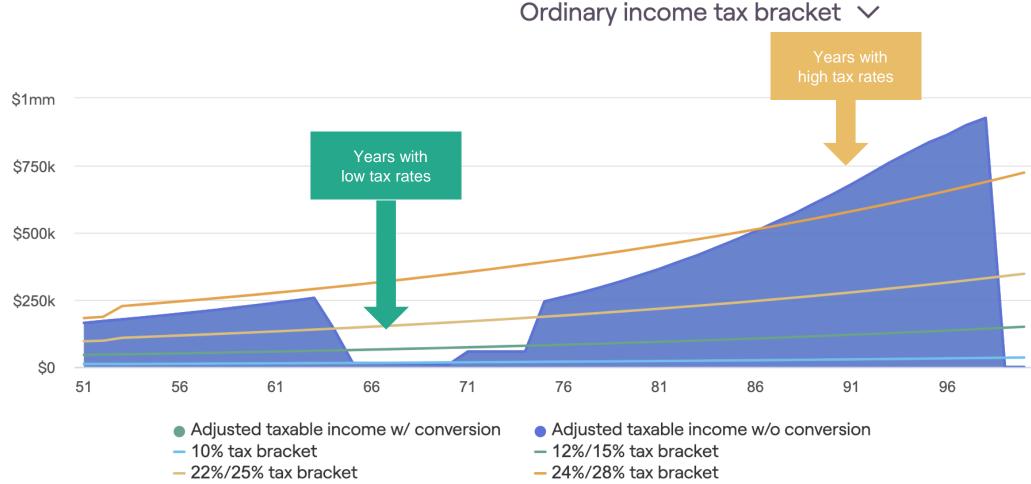
- Clients may be better off saving to taxdeferred 401(k) now and converting to Roth accounts in the future
- Especially if clients delay Social Security to 70, there may be additional partial Roth conversion opportunities before age 75 before both Social Security & RMD's have begun.
- Use a tax-efficient sequence of withdrawals in conjunction with Roth conversions to maximize value



## Tax brackets during retirement can be surprising



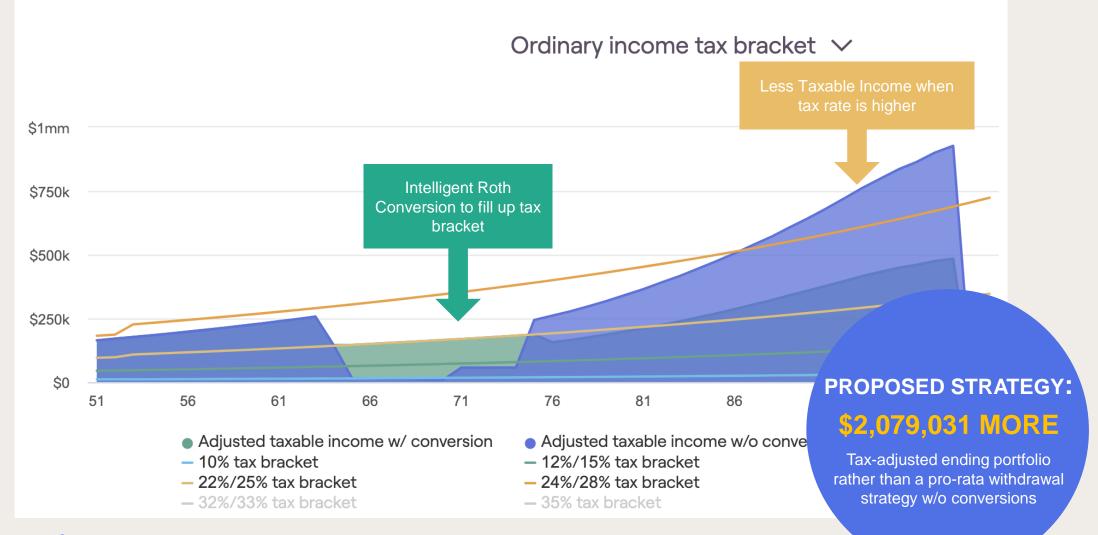
## Large IRA distributions drive up tax brackets



— 32%/33% tax bracket

- 35% tax bracket

## Large IRA distributions drive up tax brackets



#### Combining Tax-Smart Savings & Tax-Efficient Distributions



## **Combining Savings and Distribution**



Tax smart saving strategy: +\$3,421,810 invested assets



Tax smart distribution strategy: +\$2,079,031 invested assets



Combined benefit +5,500,841 invested assets



SECURE ACT 2.0	RightCapital Implementation	
Penalty Free Withdrawals		
Delayed Required Minimum Distribution Start Age		
Additional Catch-Up Provisions (Age 60-63)		
Eliminated Roth 401(k) RMD		
Qualified Charitable Distributions indexed for inflation		
Roth SEP & Roth SIMPLE accounts and savings		
Employer Match to Roth in Employer Sponsored Retirement Plans		

#### Takeaways



Change the conversation you are having today with clients and prospects and **differentiate yourself** from other advisors.



Utilize RightCapital's **Distribution and Conversion Tool** to make conversations with clients easy to understand and interactive.



Hold educational webinars/seminars incorporating client slides to educate clients on new planning scenarios.



Develop **customized plans** for clients revisit during annual checkup.



#### **THANK YOU**

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