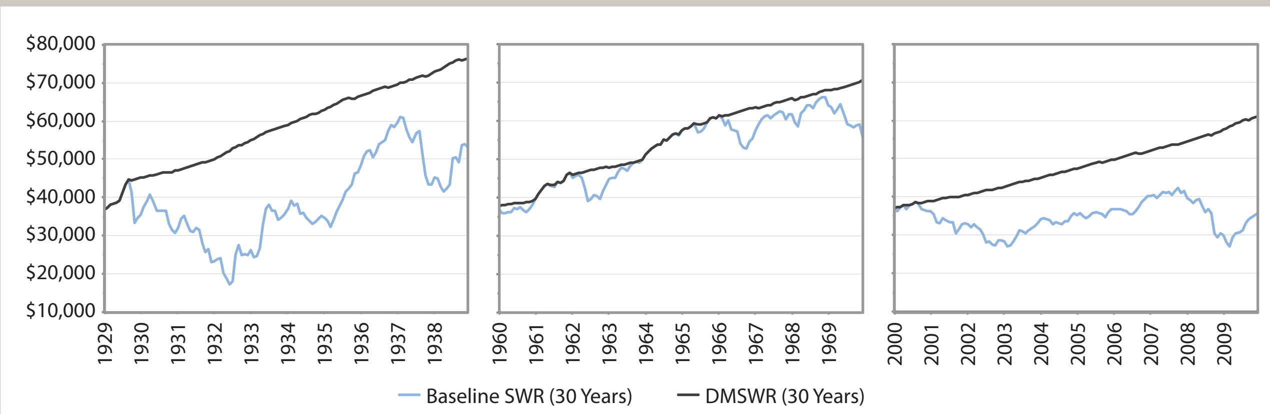
Figure 5: Initial Retirement Income Based on the DMSWR and the BaselineSWR



Notes: Initial retirement income based on the DMSWR will never be lower than BaselineSWR, and it is much smoother and less affected by market fluctuations. Each graph shows the initial retirement income for a client who either retires immediately with $1,000,000 or postpones retirement and continues to save at a rate of $500 a month. Using the BaselineSWR, delaying retirement can be quite costly if the market drops, as it did in 1929 (*left graph*) and 2000 (*right graph*). The DMSWR safely and automatically adjusts for market conditions by following the drawdown path of a "virtual" retiree who retired before the market downturn. Although the portfolio value itself is not protected, the withdrawal rate increases, which leads to more stable initial income levels for retirements that begin after the downturn.