Department of the Treasury Internal Revenue Service

# Return of Organization Exempt From Income Tax Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung

benefit trust or private foundation)

The organization may have to use a copy of this return to satisfy state reporting requirements.

OMB No. 1545-0047 Open to Public Inspection

Α	For the	2007 calendar year, or tax year beginning JU	N 1, 2007	and e	nding MAY 31, 20	008			
В	Check if applicable	Please C Name of organization				D Employer	r identification number		
	applicable	use IRS							
	Addres change	ss label or rhe Financial Planning Association	tion			84-15	21488		
	Name change	type		)	Room/suite	E Telephon	e number		
	Initial return	Specific 4100 East Mississippi Avenue	A STATE OF THE PARTY OF THE PAR		400		59-4900		
	Termin	Instructions. City or town, state or country, and ZIP + 4				F Accounting m	nethod: Cash X Accrual		
	Ameno					Other (specific			
	Application	occion of i(o)(o) organizations and 4547 (a)(	1) nonexempt charitable tru	sts	Hand Lare not appli		ection 527 organizations.		
		must attach a completed Schedule A (Form 99	0 or 990-EZ).		H(a) Is this a group re				
G	Website	e: pfpanet.org			H(b) If "Yes," enter nu		MANUFACTURE OF THE PARTY OF THE		
J	Organiz	ation type (check only one) x 501(c) (6) (insert	no.) 4947(a)(1) or	527			N/A Yes No		
		ere if the organization is not a 509(a)(3) suppor			(If "No," attach a	ist.)			
		are normally <b>not</b> more than \$25,000. A return is not requi			H(d) Is this a separate ganization covere	return filed ed by a grou	by an or- p ruling? X Yes No		
		to file a return, be sure to file a complete return.	ou, but it the organization		I Group Exemption				
							ration is <b>not</b> required to attach		
L	Gross re	eceipts: Add lines 6b, 8b, 9b, and 10b to line 12	14,349,0	01.	Sch. B (Form 99)				
		Revenue, Expenses, and Changes in I				,			
	1	Contributions, gifts, grants, and similar amounts receive					T		
	a			1a	I				
	b	51		1b		_			
	C					_			
	d	•							
	e					) 1e	0.		
	2	Program service revenue including government fees and	d contracts (from Part VII lin	03)		2	5,161,676.		
	3	Membership dues and assessments					8,304,353.		
	4	Interest on savings and temporary each investments				4	55,475.		
	5	Dividends and interest from securities	t on savings and temporary cash investments ds and interest from securities						
	6 a	Gross rante		60	l	5	289,169.		
	b					_			
	C			OD					
ine	7	Other investment income (describe				6c			
Revenue	100	Gross amount from sales of assets other	(A) Securities		(B) Other	) /			
Re	0 a	The state of the s	57,951.	8a	(B) Other				
	h	than inventory Less: cost or other basis and sales expenses	58,280.	8b		_			
	C	C. "				_			
		Net gain or (loss). Combine line 8c, columns (A) and (B)					<329.>		
	9	Special events and activities (attach schedule). If any am		horo I	<b>\</b>	8d	(343.)		
		Gross revenue (not including \$ of c							
		Less: direct expenses other than fundraising expenses		9a 9b					
		Net income or (loss) from special events. Subtract line 9				9c			
	10 a	Gross sales of inventory, less returns and allowances		10a	375,	or common to			
		Less: cost of goods sold		10b	108,				
	C		edule) Subtract line 10b fro				266,715.		
	11	Other revenue (from Part VII, line 103)					104,917.		
	12	<b>Total revenue.</b> Add lines 1e, 2, 3, 4, 5, 6c, 7, 8d, 9c, 10c	and 11			12	14,181,976.		
_	13	Program services (from line 44, column (B))					11,101,570.		
es	14	Management and general (from line 44, column (C))				14			
ens	15	- · · · · · · · · · · · · · · · · · · ·				Acres de			
Expenses	16						· · · · · · · · · · · · · · · · · · ·		
ш	17	Total expenses. Add lines 16 and 44, column (A)					14,761,378.		
	18	Excess or (deficit) for the year. Subtract line 17 from line	10				<579,402.>		
Net Assets	19	Net assets or fund balances at beginning of year (from li			***************************************		3,484,968.		
\ss(	20	Other changes in net assets or fund balances (attach exp	lanation) Se	e St	atement 2	20	<369,002.>		
1	21	Net assets or fund balances at end of year. Combine line	s 18, 19, and 20				2,536,564.		
Exercise Company									

(Rev. April 2008) Department of the Treasury

### Application for Extension of Time To File an **Exempt Organization Return**

File a separate application for each return.

OMB No. 1545-1709

Internal Revenue Service		
• If you are filing for an Automatic 3-Month Extension, complete only Part I and check this box		
• If you are filing for an Additional (Not Automatic) 3-Month Extension, complete only Part II (		
Part I Automatic 3-Month Extension of Time. Only submit original (no copies need		u FOIIII 0000.
A corporation required to file Form 990-T and requesting an automatic 6-month extension—check the Part I only	nis box and compl	ete
	044	
All other corporations (including 1120-C filers), partnerships, REMICs, and trusts must use Form 70 time to file income tax returns.	u4 to request an e	extension of
<b>Electronic Filing (e-file).</b> Generally, you can electronically file Form 8868 if you want a 3-month au of the returns noted below (6 months for a corporation required to file Form 990-T). However, you can electronically if (1) you want the additional (not automatic) 3-month extension or (2) you file Forms 9 returns, or a composite or consolidated Form 990-T. Instead, you must submit the fully completed a Form 8868. For more details on the electronic filing of this form, visit www.irs.gov/efile and click on	annot file Form 88 90-BL, 6069, or 8 nd signed page 2	68 870, group (Part II) of
Type or Name of Exempt Organization	Employer identifi	cation number
	84-1521488	
File by the Number, street, and room or suite no. If a P.O. box, see instructions.		
due date for filing your 4100 East Mississippi Avenue, Room No. 400		
return. See City, town or post office, state, and ZIP code. For a foreign address, see instructions.		
instructions. Denver	CO 80	246
Check type of return to be filed (file a separate application for each return):		-
X Form 990 Form 990-T (corporation)		Form 4720
Form 990-BL Form 990-T (sec. 401(a) or 408(a) trust)		Form 5227
Form 990-EZ Form 990-T (trust other than above)		Form 6069
Form 990-PF		Form 8870
FOIIII 990-PF		] F01111 0070
<ul> <li>The books are in the care of</li></ul>	3687	▶ If this
1 I request an automatic 3-month (6 months for a corporation required to file Form 990-T) extension until	n named above. T	
2 If this tax year is for less than 12 months, check reason: Initial return Final return	Change in a	accounting period
3 a If this application is for Form 990-BL, 990-PF, 990-T, 4720, or 6069, enter the tentative tax,	The state of the s	
less any nonrefundable credits. See instructions.	3a	\$
b If this application is for Form 990-PF or 990-T, enter any refundable credits and estimated tax	11.60	
payments made. Include any prior year overpayment allowed as a credit.	3b	\$
c Balance Due. Subtract line 3b from line 3a. Include your payment with this form, or, if required	d,	
deposit with FTD coupon or, if required, by using EFTPS (Electronic Federal Tax Payment		
System). See instructions.	3c	\$ 0
Caution. If you are going to make an electronic fund withdrawal with this Form 8868, see Form 8453	3-EO and Form 88	379-EO
for payment instructions.		2000
For Drivery Act and Denominal Reduction Act Notice and Instructions	F	8868 (Boy 4 2009)

			1.0	190
<ul> <li>If you are</li> </ul>	e filing for an Additional (Not Automatic) 3-Month Extension, complete only Part II and c	check this box	▶	X
Note. Only	complete Part II if you have already been granted an automatic 3-month extension on a prev	viously filed Fo	rm 8868.	
	e filing for an Automatic 3-Month Extension, complete only Part I (on page 1).			
Part II	Additional (Not Automatic) 3-Month Extension of Time. You must file original an	d one copy.		
Type or		Employer ident	ification numb	oer
print	The Financial Planning Association	34-1521488		
File by the extended	以1995年1872年1872年1972年1972年1972年1972年1972年1972年1972年19	For IRS use only	/	
due date for filing the	4100 East Mississippi Avenue, Room No. 400		XZ 0-0851/FC-2-W-15-F-0-2	
return. See	City, town or post office, state, and ZIP code. For a foreign address, see instructions.			
Chook type	Denver CO 80246   of return to be filed (File a separate application for each return):			
X Form 99	Tomin to try	Forn	า 6069	
Form 99	00-BL Form 990-T (sec. 401(a) or 408(a) trust) Form 4720	Forn	า 8870	
Form 99	00-EZ Form 990-T (trust other than above) Form 5227			
STOP! Do no	t complete Part II if you were not already granted an automatic 3-month extension on a previous	sly filed Form 8	368.	
	s are in the care of FPA 4100 E Mississippi, #400, Denver CO 80246			
Telephor	e No. ► (303) 759-4900 FAX No. ►			
<ul><li>If the org</li></ul>	anization does not have an office or place of business in the United States, check this box.		▶[	
<ul><li>If this is f</li></ul>	or a Group Return, enter the organization's four digit Group Exemption Number (GEN) 368	7	. If this is	
	group, check this box		id attach a	
list with the i	names and EINs of all members the extension is for. Financial Planning Association, 84-152	1488 only		
4 I requ	est an additional 3-month extension of time until 4/15/2009			
5 For ca	lendar year, or other tax year beginning6/1/2007, and end	ling 5/	31/2008	
6 If this	tax year is for less than 12 months, check reason: Initial return Final return	Change in acc	ounting perio	d
7 State	n detail why you need the extension More time is requested to acquire all information need	ded to complet	е	
and fil	e an accurate return.			
	application is for Form 990-BL, 990-PF, 990-T, 4720, or 6069, enter the tentative tax,			
	ny nonrefundable credits. See instructions.	8a	\$	
	application is for Form 990-PF, 990-T, 4720, or 6069, enter any refundable credits and			
	ted tax payments made. Include any prior year overpayment allowed as a credit and any		•	
	at paid previously with Form 8868.	8b	\$	
c Balanc	e Due. Subtract line 8b from line 8a. Include your payment with this form, or, if required, deposit with upon or, if required, by using EFTPS (Electronic Federal Tax Payment System). See instructions.		•	
11000	Signature and Verification	8c	\$	0
Under populties				
it is true, correct,	of perjury, I declare that I have examined this form, including accompanying schedules and statements, and to the best and complete, and that I am authorized to prepare this form.	of my knowledge a	ind belief,	
	71-07		11	
Signature >	file & CPA	Date ▶	0	
0		Form	8868 (Rev. 4-	2008)

		ning Association		84-152	
				and (D) are required for sectionable trusts but optional for other.	
Do not include amounts reported on line 6b, 8b, 9b, 10b, or 16 of Part I.		(A) Total	(B) Program services	(C) Management and general	(D) Fundraising
22a Grants paid from donor advised funds					
(attach schedule)					
(cash \$0_noncash \$0					
If this amount includes foreign grants, check here	22a				
22b Other grants and allocations (attach schedul	e)				
(cash \$ 0, noncash \$ 0					
If this amount includes foreign grants, check here	22b				
23 Specific assistance to individuals (attach					
schedule)	23			_	
24 Benefits paid to or for members (attach					
schedule)	24				
25a Compensation of current officers, directors, key					
employees, etc. listed in Part V-A	25a	958,770.			
<b>b</b> Compensation of former officers, directors, key	051				
employees, etc. listed in Part V-B	25b	0.			
c Compensation and other distributions, not included	1				
above, to disqualified persons (as defined under					
section 4958(f)(1)) and persons described in	05.				
section 4958(c)(3)(B)	25c				
26 Salaries and wages of employees not					
included on lines 25a, b, and c	26	4,830,739.			
27 Pension plan contributions not included on	07	505.004			
lines 25a, b, and c	27	507,321.			
28 Employee benefits not included on lines	00	504.065			
25a · 27	28	534,065.			
29 Payroll taxes	29	450,164.			
30 Professional fundraising fees	30	22 005			
31 Accounting fees	31	33,285.			
32 Legal fees	33	78,539.			
33 Supplies	34	198,063.			
34 Telephone	35	153,221.			
35 Postage and shipping		281,997.			
<ul><li>36 Occupancy</li><li>37 Equipment rental and maintenance</li></ul>	36	404,894.			
38 Printing and publications	38	295,447. 250,830.			
Travel	40	780,288. 2,148,779,			
41 Interest	41	2,140,779,			
42 Depreciation, depletion, etc. (attach schedule)	42	276,404,			
43 Other expenses not covered above (itemize):	72	270,404.			
a	43a				
b	43b				
c	43c				
d	43d				
e	43e				
f	43f				
g See Statement 3	43g	2,578,572,			
44 Total functional expenses. Add lines 22a through		, , ,			
43g. (Organizations completing columns (B)-(D),					
carry these totals to lines 13-15)	44	14,761,378.			
Joint Costs. Check x if you are following					
Are any joint costs from a combined educational campa			orted in <b>(B)</b> Program ser	vices? ▶ [	Yes x No
If "Yes," enter (i) the aggregate amount of these joint co					
(iii) the amount allocated to Management and general \$		; and (iv			,
723011 12-27-07					Form <b>990</b> (2007)

#### Part III | Statement of Program Service Accomplishments (See the instructions.)

Form 990 is available for public inspection and, for some people, serves as the primary or sole source of information about a particular organization. How the public perceives an organization in such cases may be determined by the information presented on its return. Therefore, please make sure the return is complete and accurate and fully describes, in Part III, the organization's programs and accomplishments.

Wh	nat is the organization's primary exempt purpose?   See Statement 5	Program Service Expenses
clie	organizations must describe their exempt purpose achievements in a clear and concise manner. State the number of ents served, publications issued, etc. Discuss achievements that are not measurable. (Section 501(c)(3) and (4) ganizations and 4947(a)(1) nonexempt charitable trusts must also enter the amount of grants and allocations to others.)	(Required for 501(c)(3) and (4) orgs., and 4947(a)(1) trusts; but optional for others.)
a	See Statement 4	
	(Grants and allocations \$ ) If this amount includes foreign grants, check here	
b	Grants and allocations \$\pi\$ in this amount includes foreign grants, check here	
С	(Grants and allocations \$ ) If this amount includes foreign grants, check here ▶ □	
C		
	(Grants and allocations \$ ) If this amount includes foreign grants, check here	
d		
0	(Grants and allocations \$ ) If this amount includes foreign grants, check here ▶ □	
	Other program services (attach schedule)  (Grants and allocations \$ ) If this amount includes foreign grants, check here	
	Total of Program Service Expenses (should equal line 44, column (B), Program services)	

Part IV Balance Sheets (See the instructions.) Note: Where required, attached schedules and amounts within the description column (A) should be for end-of-year amounts only. Beginning of year End of year Cash - non-interest-bearing 45 Savings and temporary cash investments 46 2,110,476 46 1,610,620. 47 a Accounts receivable \_\_\_\_\_ 47a b Less: allowance for doubtful accounts 47b 47c 415,941 308,309. 48 a Pledges receivable 48a b Less: allowance for doubtful accounts 48b 48c Grants receivable 49 50 a Receivables from current and former officers, directors, trustees, and key employees 50a b Receivables from other disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) 50b 51a 51 a Other notes and loans receivable b Less: allowance for doubtful accounts \_\_\_\_\_\_\_ 51b 51c Inventories for sale or use 52 52 Prepaid expenses and deferred charges 546,503. 53 776,722. 54 a Investments - publicly-traded securities \_\_\_\_\_ \bigsilon \bigsilon Cost x FMV 5,638,091, 54a 5,557,954. 54b 55 a Investments - land, buildings, and equipment: basis b Less: accumulated depreciation \_\_\_\_\_\_\_\_\_55b 55c 56 Investments - other \_\_\_\_\_\_See\_Statement 6 56 8.024 8.024. 57 a Land, buildings, and equipment: basis ....... 57a 1,729,024 b Less: accumulated depreciationstmt.7 57b 1,267,297 575,080. 461,727. 58 Other assets, including program-related investments (describe > See Statement 8 1 493 848 2,185,203, Total assets (must equal line 74). Add lines 45 through 58 59 10,787,963, 59 10,908,559. Accounts payable and accrued expenses 60 1,515,257. 60 1,619,901. 61 Grants payable 61 62 Deferred revenue 62 5,540,945, 6,530,406. Liabilities Loans from officers, directors, trustees, and key employees ..... 63 64 a Tax-exempt bond liabilities 64a b Mortgages and other notes payable \_\_\_\_\_\_ 64b Other liabilities (describe Deferred rent 65 246,793 65 221,688. Total liabilities. Add lines 60 through 65 7.302.995 8,371,995. Organizations that follow SFAS 117, check here x and complete lines 67 through 69 and lines 73 and 74. Net Assets or Fund Balances 67 Unrestricted 67 3,484,968, 2,536,564. 68 Temporarily restricted Permanently restricted 69 Organizations that do not follow SFAS 117, check here and complete lines 70 through 74. Capital stock, trust principal, or current funds 70 70 Paid-in or capital surplus, or land, building, and equipment fund 71 71 72 Retained earnings, endowment, accumulated income, or other funds 72 73 Total net assets or fund balances. Add lines 67 through 69 or lines 70 through 72. (Column (A) must equal line 19 and column (B) must equal line 21) 3,484,968 73 2,536,564. Total liabilities and net assets/fund balances. Add lines 66 and 73 74 10,787,963. 10,908,559,

	11990 (2007) The Financial Planning Associat					521488	
Pa	art IV-A Reconciliation of Revenue per Audited Fina instructions.)	ncial Statements V	Vitl	n Revenue բ	er R	eturn	(See the
a	Total revenue, gains, and other support per audited financial stateme	ents				T a T	13,921,719.
b	Amounts included on line a but not on Part I, line 12:					-	, , ,
1		ĺ	b1	<369	,002	.	
2			b2		,	1	
3			b3			1	
4	Other (specify):		b4			1	
	Add lines b1 through b4					b	<369,002.
C	Subtract line <b>b</b> from line <b>a</b>					C	14,290,721.
d	Amounts included on Part I, line 12, but not on line a:						
1	Investment expenses not included on Part I, line 6b		d1				
	Other (specify): Cost of goods sold		d2		,745.		
	Add lines d1 and d2					d	<108,745.
е	Total revenue (Part I, line 12). Add lines c and d	•••••				e	14,181,976.
Pa	rt IV-B   Reconciliation of Expenses per Audited Financian	ancial Statements	Wit	h Expenses	per		1
	Total expenses and losses per audited financial statements					а	14,870,123.
	Amounts included on line a but not on Part I, line 17:	•••••		***************************************	******	<u> </u>	
	Donated services and use of facilities	1	b1	1			
2	Prior year adjustments reported on Part I, line 20		b2			1 1	
3	Losses reported on Part I, line 20		b2			1 1	
Δ	Other (energial), Cost of goods sold		b4	100	.745.	1 1	
7					,		100 745
С	Add lines b1 through b4					b	108,745.
d	Subtract line <b>b</b> from line <b>a</b> Amounts included on Part I, line 17, but not on line <b>a</b> :					С	14,761,378.
		I	ا ير				
	Investment expenses not included on Part I, line 6b		<b>a</b> 1				
2	Other (specify):		d2				
•	Add lines d1 and d2					d	0.
Pa	rt V-A Current Officers, Directors, Trustees, and Ke	v Employees (I :-t				e	14,761,378.
1 4	or key employee at any time during the year even if they we	ere not compensated ) (Se	acn ee ti	person wno wa he instructions l	s an o	nicer, all	rector, trustee,
		(B) Title and average hours				ntributions	to (E) Expense
	(A) Name and address	per week devoted to	1 )	f not paid, enter			(=)=/100000
		position	10	-0)	plans	ntributions byee benefi & deferred	account and other allowances
		position	+	-0)	plans	byee benef & deferred nsation pla	account and other allowances
		position	1	-0)	emple plans compe	byee benefi & deferred nsation pla	account and other allowances
See		position	(	,	compe	nsation pla	ns other anowalices
See	Statement 9	position	(1	831,556.	compe	byee benefit & deferred nsation pla	ns other anowalices
See 		position		,	compe	nsation pla	ns other anowalices
See 	Statement 9	position		,	compe	nsation pla	ns other anowalices
See 	Statement 9	position		,	compe	nsation pla	ns other anowalices
See  	Statement 9	position		,	compe	nsation pla	ns other anowalices
See  	Statement 9	position		,	compe	nsation pla	ns other anowalices
See  	Statement 9	position		,	compe	nsation pla	ns other anowalices
See  	Statement 9	position		,	compe	nsation pla	ns other anowalices
See  	Statement 9	position		,	compe	nsation pla	ns other anowalices
See 	Statement 9	position		,	compe	nsation pla	ns other anowalices
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See	Statement 9	position		,	compe	nsation pla	ns other anowalices
See	Statement 9	position		,	compe	nsation pla	ns other anowalices
See	Statement 9	position		,	compe	nsation pla	ns other anowalices

Form	1990(2007) The Financial Planning Associat	ion		84-1521488		Р	age <b>o</b>
	rt V-A Current Officers, Directors, Trustees, and Ke	y Employees (continu	red)	01 1021100		Yes	
	Enter the total number of officers, directors, and trustees permitted						
70 α	meetings		> Dodra	15			
191							
b	Are any officers, directors, trustees, or key employees listed in Form listed in Schedule A, Part I, or highest compensated professional an						
	Part II-A or II-B, related to each other through family or business rela						
					75b		Х
C	Do any officers, directors, trustees, or key employees listed in Form listed in Schedule A, Part I, or highest compensated professional an						
	Part II-A or II-B, receive compensation from any other organizations,						
	organization? See the instructions for the definition of "related organ	ization."	ee Statement 1	1	75c	Х	
	If "Yes," attach a statement that includes the information described	in the instructions.					
d	Does the organization have a written conflict of interest policy?				75d	Х	
Pa	rt V-B Former Officers, Directors, Trustees, and Ke						
	Benefits (If any former officer, director, trustee, or key en the year, list that person below and enter the amount of co						
	the year, list that person below and enter the amount of col	Tiperisation of other benef	(C) Compensation			E) Expe	
	(A) Name and address	(B) Loans and Advances	(if not paid,	employee benefi	a	ccount	and
	None	W 8	enter -0-)	compensation pla	ns oth	er allow	ances
					-		
					+-		
					+-		
					_		
Pai	t VI Other Information (See the instructions.)					Yes	No
76	Did the organization make a change in its activities or methods of co	nducting activities? If "Yes	s," attach a detaile	d			
	statement of each change				76		X
77	Were any changes made in the organizing or governing documents by	out not reported to the IRS	?		77	Х	
	If "Yes," attach a conformed copy of the changes.						
78 a	Did the organization have unrelated business gross income of \$1,000	or more during the year o	covered by this ret	urn?	78a	Х	
b					78b	Х	
79	Was there a liquidation, dissolution, termination, or substantial contra				79		X
30 a	Is the organization related (other than by association with a statewid	e or nationwide organization	on) through comm	on			
	membership, governing bodies, trustees, officers, etc., to any other experiences are supported by the support of the support o	exempt or nonexempt orga	nization?		80a	Х	
b	If "Yes," enter the name of the organization  See Statement	10		, l			
		and check whether it is	exempt or L	nonexempt			
31 a	Enter direct and indirect political expenditures. (See line 81 instruction	ns.)	81a	0.			
b	Did the organization file Form 1120-DOL for this year?				81h		Y

Form **990** (2007)

b At any time during the calendar year, did the organization have an interest in or a signature or other authority over

See the instructions for exceptions and filing requirements for Form TD F 90-22.1, Report of Foreign Bank

If "Yes," enter the name of the foreign country

a financial account in a foreign country (such as a bank account, securities account, or other financial account)?

N/A

Form 990 (2007)

Yes

91b

No

Х

ZIP + 4 > 80246

and Financial Accounts.

	990 (20 r <b>t VI</b>	Other Information (co	nancial Plar ontinued)	ning Asso	ciation		84-15	21488 Page 8
C	At any	time during the calendar ye	ar, did the orga	nization main	ntain an office outside of	the Uni	ted States?	91c x
		" enter the name of the fore						
92	Section	n 4947(a)(1) nonexempt chai	ritable trusts filir	ng Form 990	in lieu of Form 1041- Ch	neck her	re	
	and en	ter the amount of tax-exemp	ot interest receiv	ved or accrue	ed during the tax year		92	N/A
Pai	rt VII	Analysis of Income-	Producing A					
Not	e: Enter	gross amounts unless other	wise		ed business income		d by section 512, 513, or 514	(E)
india	cated.			(A) Business	(B)	(C) Exclu-	(D)	Related or exempt
93	Progran	n service revenue:		code	Amount	sion code	Amount	function income
a	Subsc	riptions						66,519.
b	Regis	trations						2,135,370.
C	Fees							1,759,561.
d	Event	sponsorships		900004	101,980.			1,098,246.
е								
f	Medicar	re/Medicaid payments						
g	Fees an	d contracts from governme	nt agencies					
94	Membei	rship dues and assessments	S					8,304,353.
95	Interest o	on savings and temporary cash	investments			14	55,475.	
96	Dividend	ds and interest from securiti	es			14	289,169.	
97	Net rent	al income or (loss) from real	estate:					
a	debt-fina	anced property						
b	not deb	t-financed property						
98	Net rent	al income or (loss) from per	sonal property					
99	Other in	vestment income						
		(loss) from sales of assets						
0	other th	an inventory				18	<329.	
		ome or (loss) from special ev						
		rofit or (loss) from sales of ir						266,715.
	Other re							,
a	Royal	ties				15	88,762.	
b		llaneous income						16,155.
C								
d								
е								
104	Subtota	I (add columns (B), (D), and	(E))		101,980,		433.077.	13,646,919,
		dd line 104, columns (B), (D)					<b>&gt;</b>	14,181,976.
		05 plus line 1e, Part I, should						
_	t VIII	Relationship of Activ				t Purp	oses (See the instructio	ns.)
Line	No F	xplain how each activity for whi	ich income is repo	orted in columi	n (E) of Part VII contributed	importa	ntly to the accomplishment o	f the organization's
		xempt purposes (other than by	The same of the sa			5 55 55 1 TO SEE SEE	BORGE BURNER PROVIDE THE COMPANY TO THE COMPANY NO.	
		See Statement 12						
		Dec Deatement 12						
Par	t IX	Information Regardi	ng Taxable	Subsidiar	ies and Disregarde	ed Ent	tities (See the instruction	vs.)
		(A) ess, and EIN of corporation,	(B) Percentage of		(C)		(D)	(E)
Na	me, addr partners	ess, and EIN of corporation, hip, or disregarded entity	ownership intere	st	Nature of activities		Total income	End-of-year assets
Fina		Services Information		%				
		4100 E Mississippi		%				
		80246	100.00%	%publishi	na		3,059,348,	2,038,943,
DCIIV	CI , CC	00240	100,000	%	•••9		-,,,	
Par	tΧ	Information Regardi	ng Transfer		ted with Personal	Benef	fit Contracts (See the	instructions.)
		organization, during the year, re						Yes X No
		organization, during the year, pa					NATIONAL PROPERTY AND ADDRESS OF THE PROPERTY	Yes X No
		es" to (b), file Form 8870 and						
		V=D						Form <b>990</b> (2007)

Form 990 (2007) Page 9 The Financial Planning Association Information Regarding Transfers To and From Controlled Entities. Complete only if the organization is a Part XI controlling organization as defined in section 512(b)(13). Yes No Did the reporting organization make any transfers to a controlled entity as defined in section 512(b)(13) of the Code? If "Yes," complete the schedule below for each controlled entity. X (B) Employer Identification (C) (D) Name, address, of each Description of Amount of controlled entity transfer transfer Number Financial Services Information Co. 4100 East Mississippi Avenue Denver, CO 80246 58-1675458 See Statement 13 863,525. b C **Totals** 863,525. Yes No Did the reporting organization receive any transfers from a controlled entity as defined in section 512(b)(13) of the Code? If "Yes," complete the schedule below for each controlled entity. (B) Employer (A) (C) (D) Name, address, of each Description of Amount of Identification controlled entity transfer transfer Number Financial Services Information Co. 4100 East Mississippi Avenue Denver, CO 80246 58-1675458 See Statement 14 1,465,630. Financial Services Information Co. 4100 East Mississippi Avenue Denver, CO 80246 58-1675458 380,283. Nat'l Financial Planning Support Ctr. 4100 East Mississippi Avenue Denver, CO 80246 174,299. 74-2341001 **Totals** 020,212. Yes No Did the organization have a binding written contract in effect on August 17, 2006, covering the interest, rents, royalties, and annuities described in question 107 above? Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge. Please Sign Signature of officer Here Type or print name and title Date Check if Preparer's SSN or PTIN (See Gen. Inst. X) Preparer's Paid self-1/13/09 signature employed > Preparer's Firm's name (or

Kundinger, Corder & Engle, PC

475 Lincoln Street #200

Denver, CO 80203

Form 990 (2007)

EIN >

Phone no. ► 303-534-5953

Use Only

yours if self-employed),

address, and

	Current Year Deduction	136,107.	128,169.	12,128.	276,404.	
	Current Sec 179				0	
0	Accumulated Depreciation	562,758.	401,418.	26,717.	. 893, 086	
066	Basis For Depreciation	929,733.	717,402.	81,889.	1,729,024.	
	Reduction In Basis				.0	
	Bus % Excl					
	Unadjusted Cost Or Basis	929,733.	717,402.	81,889.	1,729,024.	
	Line No.	16	16	16		
	Life	5.00	3.00	5.00		
Je 2	Method	SL	SL	SL		
990 Page	Date Acquired					
Form 990	Description	Office furniture &	12Software	13Leasehold improvements * Total 990 Page 2	Depr	
	Asset No.	17	12	T 3		

(D) - Asset disposed

\* ITC, Section 179, Salvage, Bonus, Commercial Revitalization Deduction, GO Zone

							-	
Form 990 Gain (	(Loss) Fi	rom Pub	licly T	raded Se	curit	ies	Statement	1
Description			oss Price	Cost Other E		Expense of Sale		
Sale of securities			57,951.	į	58,280.	(	0.	<329.>
To Form 990, Part I, 1	line 8		57,951.	Ę	58,280.	(	0.	<329.>
Form 990 Other	Changes	in Net	Assets	or Fund	Bala	nces	Statement	2
Description							Amount	
Unrealized losses on i	nvestmer	nts					<369	,002.>
Total to Form 990, Par	ct I, lir	ne 20					<369,	,002.>
Form 990		Othe	er Expe	nses			Statement	3
	( P	7)		B) gram	250	C) gement	(D)	
Description	Tot	al		vices		General	Fundraisi	ng
Employee related expenses Advertising and		111,224.						
marketing Promotion Chapter		749,961. 161,567.						
reimbursement Contract and	1	,228,546.						
temporary services Outside services Bank and credit card		479,224. 654,012.						
fees Taxes		216,496. 35,487.						
Insurance Bad debt Miscellaneous		49,460. 5,000.						
expense Subscription costs paid to subsidiary Salary,benefit and		37,186. 863,525.						
indirect costs allocated to	<2	,013,116.>						
Total to Fm 990, ln 43	2	,578,572.						

Form 990 Statement of Program Service Accomplishments Statement 4

#### Description of Program Service One

The Financial Planning Association connects those who need, support, and deliver financial planning. We believe that everyone is entitled to objective advice from a competent, ethical financial planner to make smart financial decisions. FPA members demonstrate a professional commitment to education and a client-centered financial planning process. The organization accomplishes this through a variety of conferences, educational venues, publications and other membership activities. The Organization serves roughly 28,000 members including both financial planners as well as students of the process.

To Form 990	, Part III, line a	Grants ————	Expenses
Form 990	Statement of Organization's Pri Part III	mary Exempt Purpose	Statement 5

#### Explanation

The Financial Planning Association fosters the value of financial planning and advances the financial planning profession. It was formed to serve the needs of its members and to establish and represent to the public the value of financial planning and the success of the financial planning profession.

Form 990 Other Investments		Statement	6
Description	Valuation Method	Amount	
Investment in subsidiary- FSIC	Cost	8,0	24.
Total to Form 990, Part IV, line 56, Column B		8,0	24.

Form 990	Depreciation of Asse	ets Not Held for	Investment	Statement 7
December 1		Cost or	Accumulated	
Description	l	Other Basis	Depreciation	Book Value
	iture & Equipment	929,733.	698,865.	230,868.
Software		717,402.	529,587.	187,815.
Leasehold i	mprovements	81,889.	38,845.	43,044.
Total to Fo	rm 990, Part IV, ln 57	1,729,024.	1,267,297.	461,727.
Form 990	C	ther Assets		Statement 8
Dan marinti			Beginning	
Description			of Year	End of Year
Interco rec	eivable- Financial Serv Services	rices	1,480,635.	2,096,051.
	eivable- National Finan pport Center	cial	13,213.	89,152.
Total to For	rm 990, Part IV, line 5	8	1,493,848.	2,185,203.

Form 990	Part V-A -	List of	Current	Officers,	Directors,	Statement	9
		Trustees	s and Key	y Employee	S		

Name and Address			Title and Avrg Hrs/Wk	Compen- sation	Employee Ben Plan Contrib	Expense
Nicholas A. Nicolet 4100 E Mississippi Denver, CO 80246		#400	Chair 5.00	0.	0.	0.
Mark E. Johannessen 4100 E Mississippi Denver, CO 80246		#400	President 5.00	0.	0.	0.
Richard C. Salmen 4100 E Mississippi Denver, CO 80246	Ave	#400	President-elect 5.00	0.	0.	0.
Paul H. Auslander 4100 E Mississippi Denver, CO 80246	Ave	#400	Member 5.00	0.	0.	0.
Lee E. Baker 4100 E Mississippi Denver, CO 80246	Ave	#400	Member 5.00	0.	0.	0.
Susan Bradley 4100 E Mississippi Denver, CO 80246	Ave	#400	Member 5.00	0.	0.	0.
Michael W. Busch 4100 E Mississippi Denver, CO 80246	Ave	#400	Member 5.00	0.	0.	0.
Bonnie A. Hughes 4100 E Mississippi Denver, CO 80246	Ave	#400	Member 5.00	0.	0.	0.
Stephen D. Johnson 4100 E Mississippi Denver, CO 80246	Ave	#400	Member 5.00	0.	0.	0.
Deena B. Katz 4100 E Mississippi Denver, CO 80246	Ave	#400	Member 5.00	0.	0.	0.
William J. Moran 4100 E Mississippi Denver, CO 80246	Ave	#400	Member 5.00	0.	0.	0.

The Financial Pla	nning Associ	ation		8	4-1521488
Tom L Potts 4100 E Mississippi Denver, CO 80246	Ave #400	Member 5.00	0	. 0.	0.
Stacy Leigh Schaus 4100 E Mississippi Denver, CO 80246	Ave #400	Member 5.00	0	. 0.	0.
Karin Maloney Stifl 4100 E Mississippi Denver, CO 80246		Member 5.00	0	. 0.	0.
Kenneth Ziesenheim 4100 E Mississippi Denver, CO 80246	Ave #400	Member 5.00	0	. 0.	0.
Marvin W. Tuttle, J 4100 E Mississippi Denver, CO 80246		Executive Dir		. 43,751.	0.
Curtis W. Niepoth 4100 E Mississippi Denver, CO 80246	Ave #400	Assoc. Exec.	Dir./CFO 188,888	. 28,831.	0.
Lauren Schadle 4100 E Mississippi Denver, CO 80246	Ave #400	Assoc. Exec.	Dir. 170,954	. 25,237.	0.
Ian MacKenzie 4100 E Mississippi Denver, CO 80246	Ave #400	Chief Marketi	ng Officer 146,006	. 29,395.	0.
Totals Included on	Form 990, Pai	ct V-A	831,556.	127,214.	0.
Form 990		ion of Related Or Part VI, Line 80b		Stat	ement 10
Name of Organization	n			Exempt	NonExempt
Nat'l Financial Planning Suport Cntr. Financial Services Information Co.				Х	х

Form 990 Part V-A Officer Compensation from Statement 11
Related Organizations

Officer's Name

Marvin Tuttle

Name of Related Organization

Employer ID Number

The Financial Services Information Company (FSIC)

58-1675458

Relationship Between Organizations

FSIC is a wholly owned subsidiary

Compensation Description

All wages and benefits are paid by the Financial Planning Association. However, a portion of key employees' salaries are reimbursed by a related entity, the Financial Services Information Company. FPA was reimbursed for 10% of Mr. Tuttle's salary and benefits for the year ended 5/31/08.

Officer's Name

Curtis W Niepoth

Name of Related Organization

Employer ID Number

The Financial Services Information Company (FSIC)

58-1674548

Relationship Between Organizations

FSIC is a wholly owned subsidiary

Compensation Description

All wages and benefits are paid by the Financial Planning Association. However a portion of key employees' salaries are reimbursed by a related entity, the Financial Services Information Company. FPA was reimbursed for 15% of Mr. Niepoth's salary and benefits.

Officer's Name

Lauren Schadle

Name of Related Organization

Employer ID Number

The Financial Services Information Company (FSIC)

58-1675458

Relationship Between Organizations

FSIC is a wholly owned subsidiary

Compensation Description

All wages and benefits are paid by the Financial Planning Association. However, a portion of key employees' salaries are reimbursed by a related entity, the Financial Services Information Company. FPA was reimbursed for 13% of Ms. Schadle's salary and benefits for the year ended 5/31/08.

Officer's Name

Ian MacKenzie

Name of Related Organization

Employer ID Number

The Financial Services Information Company (FSIC)

58-1675458

Relationship Between Organizations

FSIC is a wholly owned subsidiary

Compensation Description

All wages and benefits are paid by the Financial Planning Association. However, a portion of key employees' salaries are reimbursed by a related entity, the Financial Services Information Company. FPA was reimbursed for 50% of Mr. MacKenzie's salary and benefits for the year ended 5/31/08.

Form	990 Part VIII - Relationship of Activities to Statement Accomplishment of Exempt Purposes	12
Line	Explanation of Relationship of Activities	
93a	Periodical subscriptions educate members and the public about financial planning. They also inform the public about how planners should be selected.	
93b	Registrations for conferences and seminars bring professional and financial planning scholars together. Conferences provide information to financial planning professionals about the latest developments in the field.	
93c	Fees provide opportunities for education regarding financial instruments and financial planning techniques.	
93d	Sponsorship of events provides opportunities for education and interaction between members at events, conferences and other educational venues.	
94	Memberships provide continuing professional education and the opportunity to interface with other financial planning professionals.	
102	Sale of educational books and tapes helps members meet educational requirements. Sale of logo items strengthens organizational affiliation and promotes the organization.	
103b	Miscellaneous income consists of reimbursements and refunds of expenses related to the organization's exempt purpose.	

Form 990	Description of Transfer Part XI, Line 106	Statement 13
Name of Controlled Financial Services	Entity Information Company (FSIC)	Employer ID 58-1675458

### Description of Transfer

FPA pays FSIC to provide Journal subscriptions and a website for its members.

Form 990	Description of Transfer Part XI, Line 107	Statement 1			
Name of Controll	ed Entity	Employer ID			
Financial Services Information Company (FSIC) 58-16754					
Description of T	ransfer				
FPA receives reimemployees.	mbursment from FSIC for salaries and benefi	ts of shared			
Name of Controll	ed Entity	Employer ID			
Financial Service	es Information Company (FSIC)	58-1675458			
Description of T	ransfer				
FPA receives rei	mbursement from FSIC for allocated overhead				
Name of Controll	ed Entity	Employer ID			
National Financia	al Planning Support Center (NFPSC)	74-2341001			
Description of T	ransfer				
FPA received rein	 mbursement from NFPSC for salaries and wage ner expenses.	s of shared			

### Consent to Apportionment Plan by Controlled Group Members

# Statement Attached to and Made a Part of the Income Tax Return for the Year Ended May 31, 2008

### Apportionment Plan for the Tax Year That Includes May 31, 2008

Pursuant to regulations issued under IRC Sections 38, 179, and 1561, the component members of the controlled group listed below consent to the following apportionment plan.

Name Address ID No.	Graduated Tax Rate Structure	Alternative Minimum Tax Exemption	Section 179 Deduction	General Business Credit Limit
Financial Planning Association 4100 E Mississippi, #400 Denver, CO 80246 84-1521488	15%-100% 25%-100% 34%-100%	100%	100%	100%
National Financial Planning Support Center 4100 E Mississippi, #400 Denver, CO 80246 74-2341001	15%-0% 25%-0% 34%-0%	0%	0%	0%
Financial Services Information Company 4100 E Mississippi, #400 Denver, CO 80246 58-1675458	15%-0% 25%-0% 34%-0%	0%	0%	0%

Information Company 25%-0%
4100 E Mississippi, #400 34%-0%
Denver, CO 80246
58-1675458
38-10/3438
Signature of Authorized Persons: Signature:
Title:
Financial Planning Association
Signature: Main W Tugz
Title: Preside U7 & CEO National Financial Planning Support Center
National Financial Planning Support Center
Signature: / Man W/WAZ
-
Title: PRESIDENT & CEO
Financial Services Information Company



#### **Bylaws**

#### ARTICLE I NAME AND LOCATION

Section 1.1. <u>Name</u>: The name of this organization shall be the "The Financial Planning Association" (hereinafter, the "Association" or "FPA"). The Association is a nonprofit corporation incorporated under the District of Columbia Nonprofit Corporation Act.

Section 1.2. <u>Location</u>: The principal office of the Association shall be located in the state of Colorado, with other offices at such other locations as may be determined by the Board of Directors. The Association shall have and continuously maintain a registered office in the District of Columbia.

### ARTICLE II PURPOSES

Section 2.1. The purposes of the Association shall be to serve the needs of its members and to establish the value of financial planning and the success of the financial planning profession. This Association is organized exclusively for one or more of the purposes as specified in Section 501(c)(6) of the Internal Revenue Code of 1986.

Section 2.1.1. The thrust of FPA's message to the public will be that everyone needs objective advice to make smart financial decisions and that when seeking the advice of a financial planner, the planner should be a CFP licensee.

Section 2.1.2. The thrust of FPA's message to the financial services industry will be that all those who support the financial planning process are valued equally as members in FPA and that anyone holding themselves out as a financial planner should seek the attainment of the CFP mark. FPA will commit to assisting financial planners who are interested in pursuing the CFP designation.

Section 2.1.3. FPA will proactively advocate the legislative, regulatory and other interests of financial planning and of CFP licensees. FPA will encourage input from all of its members in developing its advocacy agenda. It is the intent of FPA not to take a legislative or regulatory advocacy position that is in conflict with the interests of CFP licensees who hold themselves out to the public as financial planners.

#### ARTICLE III MEMBERSHIP

Section 3.1. **Individual Members:** Any individual demonstrating a professional interest in financial planning and willing to abide by these Bylaws and a Code of Ethics as defined in Article IV is eligible for membership in the Association. FPA membership shall include one category of membership entitled "Member".

**Members** shall be entitled to special rights, privileges and benefits as determined by the Board of Directors or its designee.

All individuals demonstrating a professional interest in financial planning who directly or indirectly support the financial planning process and who are willing to abide by these Bylaws and the FPA Code of Ethics shall be eligible for membership.

Members of FPA include financial planning practitioners, students, academicians, support staff, retired practitioners, and other allied professionals who support the profession. The Board of Directors or its designee may create additional member types for the purpose of setting appropriate benefits packages and dues.

- Section 3.2. <u>Institutional Members</u>: Any institution with an interest in financial planning and which is willing to abide by these *Bylaws* and the *FPA Code of Conduct for Institutional Members*, is eligible for membership in the Association.
- Section 3.3. <u>Term of Membership; Resignation</u>: The term of any membership shall be as determined by the Board. Any member may resign by filing a written resignation with the Association, but such resignation shall not relieve the member so resigning of the obligation to pay any charges theretofore accrued and unpaid. Any member may be removed at any time pursuant to policies adopted by a majority vote of the Board.
- Section 3.4. Membership Meetings: There shall be no annual meeting of the members of the Association. A special meeting of the members for consideration of a merger, consolidation or dissolution may be called by the Board of Directors. Meetings of members may be held at such place, within or without the District of Columbia, and at such hour as may be fixed in the notice of the meeting. Written or printed notice stating the place, day and hour of the meeting and the purpose for which the meeting is called, shall be delivered not less than ten (10) or more than fifty (50) days before the date of the meeting, either personally or by mail, by or at the direction of the Board of Directors, to each member entitled to vote at such meeting. If mailed, such notice shall be deemed to be delivered when deposited in the United States mail with postage thereon prepaid, or sent by electronic mail or facsimile transmission, addressed to the member at his mailing address, e-mail address, or fax number as provided by the member and as it appears on the records of the Corporation.

- Section 3.5. <u>Waivers of Notice</u>: Whenever any notice is required to be given to any member under any provision of law, the Articles of Incorporation or these Bylaws, a waiver thereof in writing signed by the member entitled to such notice, whether before or after the time stated therein, shall be the equivalent to the giving of such notice. The presence of any member at a meeting, in person or by proxy, without objection to the lack of notice of such meeting, shall also waive notice by such member.
- Section 3.6. Quorum: Members having at least one-tenth of the votes entitled to be cast at such meeting represented in person or by proxy shall constitute a quorum at a meeting of the members. The members present at a duly organized meeting may continue to do business until adjournment, notwithstanding the withdrawal of enough members to leave less than a quorum. If a meeting cannot be organized because a quorum has not attended, those present may adjourn the meeting from time to time until a quorum is present, when any business may be transacted that may have been transacted at the meeting as originally called.
- Section 3.7. <u>Voting Rights</u>: Individual members in good standing shall only have the right to vote as expressly set forth in these Bylaws. Whenever any corporate action is to be taken by vote of the members, it shall be authorized by a majority of the votes cast at a meeting of members by the members entitled to vote thereon.
- Section 3.8. <u>Proxies</u>: A member may vote by proxy executed in writing by the member or his duly authorized attorney-in-fact. No proxy shall be valid after eleven (11) months from the date of its execution, unless otherwise provided in the proxy. Every proxy shall be revocable at the pleasure of the member executing it, except as otherwise provided by law.

#### ARTICLE IV ETHICS, DISCIPLINE, REFERRALS

- Section 4.1. <u>Individual Members</u>: All individual members who hold themselves out to the public as financial planners, or who perform financial planning services or material elements of the financial planning process, whether CFP® certificants or not, shall abide by the CFP Board's *Code of Ethics Rules of Conduct* and *Financial Planning Practice Standards*, as a condition of membership in the Association.
- Section 4.2. Other Members: The Board of Directors shall adopt an FPA Code of Ethics. Institutional members and individual members not subject to Article IV, Section 4.1 above must agree to comply with the FPA Code of Ethics as a condition of membership in the Association.
- Section 4.3. <u>Disciplinary Activities</u>: All disciplinary activities with respect to members shall be administered by the Board of Directors or its designee, which shall adopt policies governing the initiation, examination and disposition of charges that a member violated the Bylaws; the FPA Code of Ethics; CFP Board's *Code of Ethics, Rules of Conduct or Financial Planning Practice Standards*; or any lawful rule or practice duly adopted by the Association. These policies shall provide for confidentiality and a fair hearing for any member so charged. The Board of Directors shall establish procedures for appeals in the event that the decision of the Board of Directors or its designee is to terminate the membership of the charged member.
- Section 4.4. <u>Consumer Referrals</u>: Members who are CFP certificants and who hold themselves out to the public as financial planners or offer financial planning services shall be the only members entitled to receive consumer referrals by the Association. Such members must not be

subject to an enforcement action of a state or federal agency, or an ethics complaint filed with the Association or any accrediting or certifying organization; must be in compliance with all laws and ethics requirements applicable to financial planners; and must be affiliated with a state or SEC-registered investment adviser, or a state or federally chartered trust or banking institution, unless otherwise exempt from registration.

#### ARTICLE V DUES

Section 5.1. <u>Establishment of Dues</u>: Membership dues shall be established from time to time by the Board of Directors. In accordance with Article III, the Board of Directors or its designee may create subcategories of membership and set different dues levels for these categories.

Section 5.2. <u>Delinquency and Cancellation</u>: Any member of the Association who fails to pay dues within thirty (30) days of date due shall be subject to the policy for termination of such individual and institutional memberships as are duly established.

#### ARTICLE VI BOARD OF DIRECTORS

Section 6.1. <u>Authority and Responsibility</u>: The governing body of this Association shall be the Board of Directors. The Board of Directors shall determine the policies of the Association and shall ensure that the objectives of the Association are actively pursued and that the receipt and the disbursement of Association funds are adequately supervised. The Board of Directors may delegate areas of its authority as it deems necessary, in accordance with the law.

#### Section 6.2. Composition:

Section 6.2.1 <u>Number</u>. The Board of Directors shall consist of not more than eighteen (18) voting members, and the Executive Director acting *ex officio*, who shall be a non-voting member of the Board of Directors. The number of Directors may be increased or decreased from time to time by a two-thirds affirmative vote of the Board of Directors. No decrease in the number of Directors shall have the effect of shortening the term of any incumbent Director. The number of directors shall never be less than three, as required by D.C. law.

Section 6.2.2. <u>Public Member</u>. Of the voting members of the Board, one or more may be drawn from outside financial planning/financial services and shall be deemed the public member(s).

Section 6.2.3. <u>Designation</u>. At least 75% of the voting members of the Board shall be CFP certificants.

Section 6.2.4. <u>Practice</u>. A majority of the voting members of the Board shall be CFP certificants who hold themselves out as financial planners.

Section 6.3. <u>Qualification</u>: Any individual member of the Association who has been a member in good standing for at least one (1) year may be elected a member of the Board. The public

member(s) shall not be required to have been a member of the Association prior to his or her election.

Section 6.4. <u>Election</u>: The Directors at the annual meeting shall elect, by majority vote, Directors to vacancies on the Board. The Board of Directors shall endeavor to ensure appropriate representation of the various segments of membership on the Board.

Section 6.5. <u>Term of Office</u>: Directors shall serve staggered three-year terms. Directors shall upon their election enter into the performance of their duties concurrently with the calendar year, and shall continue in office, unless they resign or are removed, until their successors shall be duly elected, qualified and take office. Directors may be nominated to two additional one-year extensions by the Nominating Committee. However, no Director may serve or be elected to serve, in any combination, more than five (5) consecutive years or seven (7) years total as a member of the Board of Directors; provided however service as an officer shall not be counted for purposes of this limitation.

#### Section 6.6. Meetings of the Board:

Section 6.6.1. Regular Meetings. Regular meetings of the Board of Directors shall be held no less than three (3) times each year at such times and such places as the Board of Directors or its designee may prescribe. The year, for purposes of planning Board Meetings, shall be the calendar year. Notice of all such meetings shall be sent by mail or other mode of transmittal to each member of the Board of Directors at his last known address in the records of the Association not less than thirty (30) days in advance of such meeting. The annual meeting shall be specified initially by the Board of Directors and may be continued by custom until changed.

Section 6.6.2. <u>Special Meetings</u>. Special meetings of the Board of Directors may be called by the President or at the request of any five (5) Directors, by notice delivered to each member of the Board of Directors not less than seventy-two (72) hours before the meeting is to be held.

Section 6.6.3. <u>Waiver of Notice</u>. A Director's attendance at any meeting shall constitute waiver of notice of such meeting, excepting such attendance at a meeting by the Director for the purpose of objecting to the transaction of business because the meeting is not lawfully called or convened. Neither the business to be transacted at, nor the purpose of any regular or special meeting of the Board of Directors need be specified in the notice or waiver of such meeting.

Section - 6.6.4. <u>Teleconference Meetings</u>. Regular or special meetings of the Board of Directors or any of its committees or other working groups may be held by telephone conference call or other mechanism allowed by D.C. law by which all persons participating in the meeting can simultaneously communicate with each other.

Section 6.6.5. <u>Action by Written Consent</u>. Any action required or permitted to be taken by the Board may be taken without a meeting if all Directors consent in writing to the adoption of a resolution authorizing the action. The resolution and the written consents thereto by the Directors shall be filed with the minutes of proceedings of the Board.

Section - 6.6.6. <u>Rules of Order.</u> Questions of order not answered by these Bylaws shall be determined according to Sturgis' Rules of Order.

- Section 6.7. <u>Quorum of the Board</u>: At any meeting of the Board of Directors a simple majority of voting members of the Board of Directors shall constitute a quorum for the transaction of business of the Association and any such business thus transacted shall be valid providing it is affirmatively passed upon by the majority of the Directors voting, except as otherwise provided in these Bylaws.
- Section 6.8. <u>Voting</u>: Voting rights of a Director shall not be delegated to another, exercised by proxy, or exercised in absentia.
- Section 6.9. <u>Resignation and/or Removal</u>: Any Director may resign at any time by giving written notice to the President or to the Board of Directors. Such resignation shall take effect at the time specified therein, or, if not specified, at the time of acceptance as determined by the Board of Directors. The Board of Directors, in its discretion, may remove any Director from office by affirmative two-thirds vote.
- Section 6.10. <u>Vacancies</u>: Any vacancy that occurs on the Board of Directors may be filled by a majority vote at any meeting of the Board of Directors by the remaining Directors for the balance of the unexpired term. In its discretion, the Board of Directors may leave a vacancy unfilled.
- Section 6.11. <u>Compensation</u>: Directors and Officers, other than the Executive Director, shall not receive any compensation for their services as directors or officers. However, the Association will reimburse, under guidelines published annually, expenses that are incurred by Directors or Officers in the performance of their duties.

#### ARTICLE VII OFFICERS

- Section 7.1. Officers: The Officers of the Association shall consist of Chair, President, President Elect, Secretary, Treasurer, and Executive Director, and any other officers as may be subsequently determined by the Board of Directors. Any two or more offices may be held by the same person except the offices of President and Secretary.
- Section 7.2. Qualification for Office (other than Executive Director): Any member in good standing shall be eligible for election as an Officer, other than as Secretary or Treasurer, provided that member shall have served on the Board of Directors within the last two years, and provided that member shall have attended a majority of the Board meetings held during that term.
  - 7.2.1 <u>President-elect Nomination Process</u>: Current Board members and individuals who served on the FPA Board within the last two (2) years are eligible to run for President-elect. The nomination process for President-elect is as follows:
  - a) Eligible candidates must express their intent to run for president-elect in writing to the FPA Chair by July 1<sup>st</sup> of each year. All individuals will be notified by FPA regarding their eligibility and must self-nominate.
  - b) Individuals who are not current Board members must be approved by the FPA Board of Directors in August prior to being placed on the official slate of nominees. This provision does not pertain to members of the current Board who have self-nominated.

- Section 7.3. <u>Term of Office</u>: The Chair, President and President-Elect, shall hold office for a term of one year or until a successor is duly elected and qualified. Such term of office shall commence concurrently with the calendar year. At the end of their terms, the President shall become the Chair and the President Elect shall become the President.
- Section 7.4. <u>Nominations</u>: Any member of the Board of Directors may nominate any qualified member for any elected office, and any person so nominated shall have given prior consent to serve. Directors may self-nominate for service as an officer, but may not self-nominate for one-year term extensions.
- Section 7.5. <u>Election</u>: The President Elect shall be elected annually by a majority vote of the Board of Directors.
- Section 7.6. <u>Re-election</u>: The same person shall not hold the office of President more than once in any ten (10) year period.
- Section 7.7. <u>Resignation and/or Removal</u>: Any Officer may resign at any time by giving written notice to the President or to the Board of Directors. Such resignation shall take effect at the time specified therein, or, if not specified, at the time of acceptance as determined by the Board of Directors. The Board of Directors, in its discretion, may remove any Officer from office by affirmative two-thirds vote.
- Section 7.8. <u>Vacancies</u>: Any vacancy in any elected office may be filled for the remainder of the term thereof from the Board of Directors by majority vote of the remaining Directors at any regular or special meeting. In its discretion, the Board of Directors, by a majority vote of the remaining Directors, may leave unfilled until the next regular election any office except that of President Elect.

## ARTICLE VIII DUTIES OF OFFICERS

- Section 8.1. <u>President</u>: The President shall be the chief elected officer of the Association, shall preside at the meetings of the Executive Committee and the membership, shall be, along with the Executive Director, the official spokesperson of the Association, and shall perform such other duties as may be prescribed from time to time by the Board of Directors. The President shall make all appointments of groups advising the Board not otherwise provided for by these Bylaws, and shall serve as a member *ex officio* with the right to vote on all Board advisory groups.
- Section 8.2. <u>Chair</u>: The Chair shall act as advisor to the Executive Committee and to the Board of Directors, and shall perform such other duties as may be prescribed from time to time by the Board of Directors.
- Section 8.3. <u>Executive Director</u>: The Executive Director shall be employed by the Board of Directors and shall possess the power to perform the duties as prescribed in Article XII of these Bylaws.
- Section 8.4. <u>President Elect</u>: The President Elect shall perform such duties as the President may assign and, except as otherwise provided, shall perform the duties of the President when

the President is unable to perform such duties or absent from any meeting of the Executive Committee or of the membership.

Section 8.5. <u>Presiding Officer</u>: The Board shall determine who shall preside at its meetings.

Section 8.6 <u>Secretary</u>: The position of Secretary shall be held *ex officio* by the Executive Director. The Secretary shall be responsible for the keeping of an accurate record of the proceedings of all meetings of the Board of Directors, shall give or cause to be given all notices in accordance with these Bylaws or as required bylaw, and, in general, shall perform all duties customary to the office of Secretary. The Secretary shall have custody of the corporate seal of the Association, if any; and he shall have the authority to affix the same to any instrument requiring it; and, when so affixed, it may be attested by his signature. The Board of Directors may give general authority to any officer to affix the seal of the Association, if any, and to attest the affixing by his signature.

Section 8.7. <u>Treasurer</u>: The position of Treasurer shall be held *ex officio* by the Executive Director. The Treasurer shall have the custody of, and be responsible for, all funds and securities of the Association. The Treasurer shall keep or cause to be kept complete and accurate accounts of receipts and disbursements of the Association, and shall deposit all monies and other valuable property of the Association in the name and to the credit of the Association in such banks or depositories as the Board of Directors may designate. Whenever required by the Board of Directors, the Treasurer shall render a statement of accounts. The Treasurer shall at all reasonable times exhibit the books and accounts to any Officer or Director of the Association, and shall perform all duties incident to the office of Treasurer, subject to the supervision of the Board, and such other duties as shall from time to time be assigned by the Board. The Treasurer shall, if required by the Board of Directors, give such bond or security for the faithful performance of his duties as the Board may require, for which he shall be reimbursed.

Section 8.8. <u>Agents</u>: The Board of Directors may appoint agents who shall have such authority and perform such duties as may be prescribed by the Board. The Board may remove any agent at any time with or without cause. Removal without cause shall be without prejudice to such person's contract rights, if any, and the appointment of such person shall not itself create contract rights.

Section 8.9. <u>Compensation of Executive Director and Agents</u>: The Association may pay compensation in reasonable amounts to Executive Director and for services rendered, such amounts to be fixed by the Executive Committee. The Board may require agents to give security for the faithful performance of their duties.

### ARTICLE IX EXECUTIVE COMMITTEE

Section 9.1. <u>Composition</u>: The Executive Committee shall consist of the Chair, the President, the President Elect, such other members as the Board may elect, and the Executive Director. The Executive Director shall be a non-voting member. The President, and in the absence of the President, the President Elect, shall be the presiding officer of the Executive Committee.

Section 9.2. <u>Meetings</u>: Meetings of the Executive Committee may be called by the President or the Secretary and shall be permitted to be held by telephone or other electronic means.

Section 9.3. <u>Authority and Responsibility</u>: The Executive Committee shall carry on the business of the Association as directed by the Board of Directors. The Executive Committee shall be responsible to report its actions to the Board of Directors.

### ARTICLE X NOMINATING COMMITTEE

Section 10.1. <u>Nominating Committee</u>: The Nominating Committee shall consist of the Chair, the President-elect, and at least four members of the Board to be elected by the Board. The Executive Director shall serve as non-voting member. Additionally, in the event that the Nominating Committee considers nominating a committee member to serve a one-year extension, such committee member will become a non-voting member of the Nominating Committee. The Board may also opt to add no more than one non-Board member to the Nominating Committee. All Nominating Committee members must be elected by the Board. The Chair shall chair the Nominating Committee. The committee members shall be elected by the Board of Directors no less than one hundred eighty (180) days prior to the meeting of the Board of Directors at which elections are to be held.

Section 10.2. <u>Nomination of Directors</u>: The Nominating Committee shall identify a slate of candidates for submission to the Board. The slate may be fewer or more than the number of vacant Board seats. During the election meeting, the Board shall have the right to vote on and elect any candidate, including those not on the slate provided by the Nominating Committee. If current directors are nominated by the Nominating Committee to serve a one-year extension, they will abstain from voting on director nominations.

### ARTICLE XI OTHER COMMITTEES

The President shall annually appoint such members of standing or special committees and subcommittees and their chair as the President may deem necessary.

## ARTICLE XII EXECUTIVE DIRECTOR AND STAFF

- Section 12.1. <u>Appointment</u>: The Executive Director shall be appointed by an affirmative two-thirds vote.
- Section 12.2. <u>Authority and Responsibility</u>: The Executive Director shall be the chief executive officer of the Association, and shall perform those duties normally assigned to the offices of Secretary and Treasurer. As chief executive officer, the Executive Director shall manage and direct all the day-to-day activities of the Association in a manner consistent with the policies of the Board. The Executive Director shall maintain and manage a staff and budget as appropriate to carry on the business of the Association.
- Section 12.3. <u>Removal</u>: The Executive Director may be suspended with pay from duties at any time, for up to 30 days, with or without cause, by a two-third majority of the voting members of the Executive Committee. The Executive Director may be dismissed at any time, with or without cause, by an affirmative two-thirds vote of the Board of Directors.

### ARTICLE XIII FINANCE

Section 13.1. <u>Fiscal Period</u>: The fiscal year of the Association shall be the twelve months ending May 31.

Section 13.2. <u>Bonding</u>: Trust or surety bonds or the appropriate insurance shall be furnished at the expense of the Association for the Executive Director and other appropriate employees of the Association.

Section 13.3. <u>Audit</u>: The accounts of the Association shall be audited annually by a certified public accountant who shall be approved by the Board of Directors. An audited financial report shall be provided to the Board of Directors at the first regular Board meeting following completion of the audit and shall be available for review by any member at the principal office of the Association.

#### ARTICLE XIV LOCAL AFFILIATES

Section 14.1. <u>Establishment</u>: All local affiliates (i.e. local organizations of Association membership) shall exist under the sanction of the Board of Directors and by virtue of a charter issued by the Board of Directors. The Board of Directors or its designee shall establish minimum standards for local organizations.

Section 14.2. <u>Operation</u>: The Association shall bear no responsibility, financial or otherwise, for actions taken by a local organization or its representatives.

Section 14.3. <u>Standards</u>: Any local organization failing to comply with the minimum standards for active status, or when applicable, the criteria for developing organizations, shall be suspended from active or developing status. Concurrent with such suspension, benefits, if any, shall be withdrawn.

## ARTICLE XV INDEMNIFICATION

Unless otherwise prohibited by law, the Association shall indemnify any Director or Officer, any former Director or Officer, any person who may have served at its request as a director or officer of another corporation, whether for profit or nonprofit, and may, by resolution of the Board of Directors, indemnify any employee against any and all expenses and liabilities actually and necessarily incurred by him or imposed on him in connection with any claim, action, suit, or proceeding (whether actual or threatened, civil, criminal, administrative, or investigative, including appeals) to which he may be or is made a party by reason of being or having been such Director, Officer, or employee; subject to the limitation, however, that there shall be no indemnification in relation to matters as to which he shall be adjudged in such claim, action, suit, or proceeding to be guilty of a criminal offense or liable to the Association for damages arising out of his or her own negligence or misconduct in the performance of a duty to the Association.

Amounts paid in indemnification of expenses and liabilities may include, but shall not be limited to, counsel fees and other fees; costs and disbursements; and judgments, fines, and penalties against, and amounts paid in settlement by, such Director, Officer, or employee. The Association may advance expenses to, or where appropriate may itself, at its expense, undertake the defense of, any Director, Officer, or employee; provided, however, that such Director, Officer or employee shall undertake to repay or to reimburse such expense if it should be ultimately determined that he is not entitled to indemnification under this Article.

The provisions of this Article shall be applicable to claims, actions, suits, or proceedings made or commenced after the adoption hereof, whether arising from acts or omissions to act occurring before or after adoption hereof.

The indemnification provided by this Article shall not be deemed exclusive of any other rights to which such Director, Officer, or employee may be entitled under any statute, Bylaw, agreement, vote of the Board of Directors, or otherwise and shall not restrict power of the Association to make any indemnification permitted by law.

The Board of Directors may authorize the purchase of insurance on behalf of any Director, Officer, employee, or other agent against any liability asserted against or incurred by him which arises out of such person's status as a Director, Officer, employee, or agent or out of acts taken in such capacity, whether or not the Association would have the power to indemnify the person against that liability under law.

If any part of this Article shall be found in any action, suit, or proceeding to be invalid or ineffective, the validity and the effectiveness of the remaining parts shall not be affected.

#### ARTICLE XVI DISSOLUTION

Plans of merger, consolidation or dissolution which are voted on and adopted by the Board of Directors shall require ratification through an affirmative vote of at least a majority of the individual members of the FPA voting. In the event of dissolution of the Association, to the extent allowed under applicable law, all of the assets of the Association shall be distributed to, or its assets shall be sold and the proceeds distributed to another organization organized and operated for the same purpose for which the Association is organized and operated, or to one or more corporations, funds or foundations organized and operated exclusively for religious, charitable, scientific, literary or educational purposes, which is an exempt organization under Section 501(c)(3) of the Internal Revenue Code of 1986, and any successor provision, and which shall be selected by the Board of Directors of the Association.

## ARTICLE XVII AMENDMENTS AND INTERPRETATION

Section 17.1. Amendments. These Bylaws may be amended or repealed according to the following procedures. Proposed changes to the Bylaws will be sent to the Board at least fourteen (14) days prior to the next meeting of the Board of Directors. A two-thirds affirmative vote of the Board at which a quorum is present is required for amendments to be effective. Additionally, any amendment or repeal of the Organization's purposes, as outlined in Article II,

shall require ratification through an affirmative vote of at least a majority of the individual members of the FPA voting.

Section 17.2 <u>Interpretation.</u> The use of either gender shall include both genders and these Bylaws shall be interpreted accordingly.

Last Amended: June 2008