

**The Financial Planning Association
And Subsidiaries**

**Consolidated Financial Statements
and Supplementary Information**

Years Ended May 31, 2010 and 2009

(With Independent Auditor's Report Thereon)

Independent Auditor's Report

**Board of Directors
The Financial Planning Association:**

We have audited the accompanying consolidated statements of financial position of the Financial Planning Association and Subsidiaries (the Association) as of May 31, 2010 and 2009, and the related consolidated statements of activities and cash flows for the years then ended. These financial statements are the responsibility of the Association's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with U.S. generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Financial Planning Association and Subsidiaries as of May 31, 2010 and 2009, and the changes in its net assets and its cash flows for the years then ended in conformity with U.S. generally accepted accounting principles.

Our audits were made for the purpose of forming an opinion on the basic financial statements taken as a whole. The supplementary consolidating information included in Schedules 1 and 2 is presented for purposes of additional analysis of the consolidated financial statements rather than to present the financial position and results of operations of the individual companies and is not a required part of the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

KUNDINGER, CORDER & ENGLE, P.C.

December 20, 2010

**The Financial Planning Association
and Subsidiaries**
Consolidated Statements of Financial Position
May 31, 2010 and 2009

	<u>2010</u>	<u>2009</u>
Assets		
Current assets:		
Cash and cash equivalents	\$ 1,927,951	1,791,935
Short term investments (notes 3 and 4)	2,485,007	1,796,776
Receivables, net of allowance for doubtful accounts of \$8,353 and \$70,074	167,516	317,682
Deposits and prepaid expenses (note 2)	536,311	618,070
Total current assets	<u>5,116,785</u>	<u>4,524,463</u>
Property and equipment:		
Office furniture and equipment	750,155	1,077,178
Software and website development costs (note 10)	2,022,942	2,255,612
Leasehold improvements	81,889	81,889
	<u>2,854,986</u>	<u>3,414,679</u>
Less accumulated depreciation and amortization	2,086,275	2,221,941
Total property and equipment	<u>768,711</u>	<u>1,192,738</u>
Long term assets:		
Investments (notes 3 and 4)	2,513,799	2,743,251
Total assets	<u>\$ 8,399,295</u>	<u>8,460,452</u>
Liabilities and Net Assets		
Current liabilities:		
Accounts payable and accrued expenses	\$ 495,272	652,849
Accrued benefits, taxes and severance	391,927	395,846
Deferred rent, current	89,373	71,797
Deferred revenue (note 5)	5,545,967	5,879,894
Total current liabilities	<u>6,522,539</u>	<u>7,000,386</u>
Deferred rent, long term	23,428	105,966
Total liabilities	<u>6,545,967</u>	<u>7,106,352</u>
Net assets:		
Unrestricted	1,808,698	1,250,285
Temporarily restricted (note 9)	44,630	103,815
Total net assets	<u>1,853,328</u>	<u>1,354,100</u>
Commitments and contingencies (notes 6, 7 and 12)		
Total liabilities and net assets	<u>\$ 8,399,295</u>	<u>8,460,452</u>

See accompanying notes to financial statements.

**The Financial Planning Association
and Subsidiaries**
Consolidated Statements of Activities
Years ended May 31, 2010 and 2009

	<u>2010</u>	<u>2009</u>
Operating Revenue:		
Membership, community and research	\$ 8,120,236	8,485,510
Institutional membership and sponsorship	561,240	933,790
Corporate mailing lists	33,422	36,094
Product sales and exam processing fees	120,905	151,544
Annual conference	2,666,544	3,971,672
Other conferences and educational seminars	815,579	771,749
Chapter relations	111,075	65,682
Publications and website	1,414,567	1,953,170
Interest and dividends	2,519	13,296
Miscellaneous	968	27,011
Released from restrictions (note 9)	288,435	226,482
	<u>14,135,490</u>	<u>16,636,000</u>
Expenses:		
Program services:		
Membership, community and research	1,934,026	2,519,274
Institutional membership	504,374	507,221
Product sales and exam processing	112,976	189,731
Annual conference	1,595,375	2,205,609
Other conferences and educational seminars	791,360	897,752
Public relations and communications	594,556	747,318
Government relations	890,132	999,417
Chapter relations	1,750,053	1,951,117
Publications and website	2,174,414	2,739,873
National Financial Planning Support Center (note 9)	250,513	226,482
	<u>10,597,779</u>	<u>12,983,794</u>
Supporting services:		
Administration	2,836,067	2,881,984
Executive and board	602,010	769,782
	<u>3,438,077</u>	<u>3,651,766</u>
Total operating expenses	<u>14,035,856</u>	<u>16,635,560</u>
Change in unrestricted net assets, operating	99,634	440
Other non-operating, net (note 11)	-	33,406
Net gain (loss) on investments (note 3)	458,779	(1,017,927)
Change in unrestricted net assets	<u>558,413</u>	<u>(984,081)</u>
Temporarily restricted contributions net of releases from restrictions (note 9)	(59,185)	(49,707)
Change in net assets	<u>499,228</u>	<u>(1,033,788)</u>
Net assets, beginning of year	1,354,100	2,387,888
Net assets, end of year	<u>\$ 1,853,328</u>	<u>1,354,100</u>

See accompanying notes to financial statements.

**The Financial Planning Association
and Subsidiaries**
Consolidated Statements of Cash Flows
Years ended May 31, 2010 and 2009

	<u>2010</u>	<u>2009</u>
Cash flows from operating activities:		
Membership services	\$ 7,904,339	8,575,070
Corporate membership	516,501	759,622
Corporate mailing lists	27,471	40,551
Product sales and exam processing fees	121,285	164,686
Annual Conference	2,566,001	3,233,145
Other conferences and seminars	797,702	868,271
Chapter relations	134,100	93,632
Publications and website	1,584,188	2,025,289
Interest and dividends	61,745	147,825
Grants	229,250	176,775
Miscellaneous income	968	27,011
Cash paid to suppliers and employees	(13,609,421)	(16,460,910)
Net cash provided (used) by operating activities	<u>334,129</u>	<u>(349,033)</u>
Cash flows from investing activities:		
Dividends reinvested	(59,227)	(134,530)
Acquisitions of property and equipment	(138,886)	(559,474)
Net cash used by investing activities	<u>(198,113)</u>	<u>(694,004)</u>
Net decrease in cash and cash equivalents	136,016	(1,043,037)
Cash and cash equivalents at beginning of period	1,791,935	2,834,972
Cash and cash equivalents at end of period	<u><u>\$ 1,927,951</u></u>	<u><u>1,791,935</u></u>
Reconciliation of change in net assets		
to net cash provided (used) by operating activities:		
Change in net assets, after net gain on investments	\$ 499,228	(1,033,788)
Adjustments to reconcile change in net assets to net cash provided by operating activities:		
Depreciation	562,914	575,520
Realized and unrealized (gains) losses on investments	(399,553)	1,152,456
Decrease (increase) in:		
Receivables	150,166	281,592
Prepaid expenses and other assets	81,759	189,172
Increase in:		
Accounts payable, grants payable, accrued vacation, and accrued expenses	(161,496)	(625,807)
Deferred rent credits	(64,962)	(43,925)
Deferred revenue	(333,927)	(844,253)
Net cash provided (used) by operating activities	<u><u>\$ 334,129</u></u>	<u><u>(349,033)</u></u>

See accompanying notes to financial statements.

The Financial Planning Association

Notes to Financial Statements

May 31, 2010 and 2009

(1) Summary of Significant Accounting Policies

(a) Organization and Principles of Consolidation

The Financial Planning Association (the Association) is a not-for-profit corporation formed by the merger of the Institute for Certified Financial Planners (ICFP) and the International Association for Financial Planning, Inc. (IAFP). The primary aim of the Association is to be the community that fosters the value of financial planning and advances the financial planning profession. The Association maintains offices in Denver and Washington D.C.

The financial statements of the Association include its wholly owned subsidiary, the Financial Services Information Company (FSIC). FSIC is a for-profit corporation incorporated in Georgia, which publishes the *Journal of Financial Planning*.

In addition, the National Financial Planning Support Center (the Center) is a not-for-profit corporation organized to carry out the charitable activities of the Association. Because the Center is under the control of the Association, it is included in these financial statements.

All significant inter-company balances and transactions have been eliminated.

Chapters of the Association are operated independently and are not included in the consolidated financial statements.

(b) Basis of Accounting

The accompanying financial statements have been prepared on the accrual basis of accounting and, accordingly, reflect all significant receivables, payables, and other liabilities.

(c) Financial Statement Presentation

Information regarding its financial position and activities of the Association is reported according to three classes of net assets: unrestricted, temporarily restricted and permanently restricted. The Association had no permanently restricted net assets at May 31, 2010 or 2009.

The Financial Planning Association

Notes to Financial Statements, Continued

(1) Summary of Significant Accounting Policies, Continued

(d) Cash and Cash Equivalents

For financial statement purposes, the Association considers all highly liquid investments with a maturity of three months or less when purchased, and which are not held by outside investment managers as part of an investment portfolio, to be cash equivalents. Money market funds held as a part of the Association's investment portfolio are not considered to be cash equivalents for purposes of the statement of cash flows and are shown as short term investments in the financial statements.

(e) Fair Value Measurements

The Association follows the *Fair Value Measurements and Disclosures* Topic of FASB ASC which requires the use of a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value into three levels: quoted market prices in active markets for identical assets and liabilities (Level 1), inputs other than quoted market prices that are observable for the asset or liability, either directly or indirectly (Level 2), and unobservable inputs from the asset or liability (Level 3). As described in Note 4 below, FPA has only Level 1 investments.

(f) Accounts Receivable

Accounts receivable represent amounts due resulting from the performance of services provided to other organizations and individuals. The allowance for doubtful accounts is based on past experience and on analysis of the collectibility of current accounts receivable. Accounts deemed uncollectible are charged to the allowance in the year they are deemed uncollectible. Accounts receivable are considered to be past due based on contractual terms.

(g) Concentrations of Credit Risk

Financial instruments that potentially subject the Association to concentrations of credit risk consist principally of cash and cash equivalents, investment securities, and accounts receivable. The Association places its cash and cash equivalents with creditworthy, high-quality, financial institutions. Accounts at each institution are insured by the Federal Deposit Insurance Corporation up to \$250,000. At times, a portion of the funds are not insured by the FDIC or related entity. The portion of funds that are not FDIC insured are swept nightly into U.S. Treasury Repurchase Agreements.

The Association has significant investments in stocks and bonds and is therefore subject to concentrations of credit risk. Investments are made by investment managers engaged by the Association and the investments are monitored by the management, Investment Committee, and Board of Directors of the Association. Though market values of investments are subject to fluctuation on a year-to-year basis, management believes the investments are prudent for the long-term welfare of the Association.

The Financial Planning Association

Notes to Financial Statements, Continued

(1) Summary of Significant Accounting Policies, Continued

(h) Concentrations of Credit Risk

Accounts receivable concentration of credit risk is limited as the Association's customer base is spread throughout the country with no significant balances due from any single entity.

(g) Property and Equipment

Property and equipment are stated at cost. The Association capitalizes all fixed asset purchases over \$1,000 with an estimated life of three years or more. Depreciation on property and equipment is calculated on the straight-line method over a three to five-year estimated useful life. Leasehold improvements are amortized over the life of the office lease, and amortization expense is included with depreciation expense.

(h) Revenue Recognition

Dues from members and journal subscriptions are included as revenue ratably over the term of membership or subscription. Fees and advertising income are recognized in the year in which they are earned. Dues, fees and event sponsorships received but not earned are included in deferred revenue.

(i) Deferred Rent Credits

The Association recognizes rent expense on office space using a straight-line method over the term of the lease. Difference between expense for financial reporting purposes and payments under the terms of the lease are recorded as deferred rent credits.

(j) Functional Allocation of Expenses

The costs of providing various programs and other activities have been summarized on a functional basis in the accompanying financial statements. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

(k) Advertising

FPA uses advertising to promote certain programs and products. The costs of advertising are expensed as incurred. During the years ended May 31, 2010 and 2009, promotional advertising costs totaled \$404,284 and \$458,845, respectively.

The Financial Planning Association

Notes to Financial Statements, Continued

(1) Summary of Significant Accounting Policies, Continued

(l) Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

(m) Income Taxes

The Association is exempt from income taxes under Internal Revenue Code Section 501(c)(6). Accordingly, only that income arising from unrelated business sources is subject to income taxes. The Association recorded no taxable income for the years ended May 31, 2010 or 2009.

The Center (note 9) is exempt from income taxes under Internal Revenue Code Section 501(c)(3). Accordingly, only that income arising from unrelated business sources is subject to income taxes. The Center had no taxable income for the years ended May 31, 2010 or 2009.

FSIC is a taxpaying entity, subject to federal and state income taxes at the applicable corporate rates.

(n) FASB Accounting Standards Codification

In June 2009, the Financial Accounting Standards Board (FASB) issued FASB ASC 105, *Generally Accepted Accounting Principles*, which establishes the FASB Accounting Standards Codification (FASB ASC) as the sole source of authoritative generally accepted accounting principles (GAAP). Pursuant to provisions of this standard, the Association has updated references to GAAP in its financial statements issued for the year ended May 31, 2010. The adoption of this standard did not impact the financial position or results of operations.

(o) Subsequent Events

In accordance with the *Subsequent Events* Topic of FASB ASC, management is required to evaluate, through the date the financial statements are issued or available to be issued, events or transactions that may require recognition or disclosure in the financial statements, and to disclose the date through which subsequent events were evaluated. The Association's financial statements were available to be issued on December 20, 2010 and this is the date through which subsequent events were evaluated.

The Financial Planning Association

Notes to Financial Statements, Continued

(2) Deposits and Prepaid Expenses

Deposits and prepaid expenses at May 31 consisted of the following:

	<u>2010</u>	<u>2009</u>
Prepaid conference expenses	\$ 130,824	169,601
Prepaid <i>Journal</i> expenses	36,886	27,811
Prepaid rent and deposits	46,911	47,461
Other prepaid expenses	<u>321,690</u>	<u>373,197</u>
Total	\$ <u>536,311</u>	<u>618,070</u>

(3) Investments

Long term investments at May 31 consisted of the following:

	<u>2010</u>	<u>2009</u>
Mutual funds invested in debt and fixed income securities	\$ 1,024,817	658,134
Mutual funds invested in equity securities	<u>1,488,982</u>	<u>2,085,117</u>
Total investments	\$ <u>2,513,799</u>	<u>2,743,251</u>

In addition, the Association held money market accounts totaling \$2,485,007 and \$1,796,776 at May 31, 2010 and 2009, respectively, which are included as short term investments on the financial statements.

The Association considers its return on investments to be non-operating income. Investment income for the years ended May 31 is summarized as follows:

	<u>2010</u>	<u>2009</u>
Interest and dividend income	\$ 59,226	134,530
Net realized and unrealized gain (loss) on investments	<u>399,553</u>	<u>(1,152,457)</u>
Total investment return	\$ <u>458,779</u>	<u>(1,017,927)</u>

The Association also earned \$2,519 and \$13,296 on its cash and cash equivalents which is included in operating income in the years ended May 31, 2010 and 2009, respectively.

The Financial Planning Association

Notes to Financial Statements, Continued

(4) Fair Value Measurements

The carrying amounts reported in the statement of financial position for cash and cash equivalents, accounts receivable, and accounts payable and accrued expenses, approximate fair value because of the immediate or short term maturities of these financial instruments. The Association follows the *Fair Value Measurements and Disclosures* Topic of FASB ASC, which among other things requires enhanced disclosures about investments that are measured and reported at fair value. The standard establishes a hierarchal disclosure framework which prioritizes and ranks the level of market price observability used in measuring investments at fair value. Market price observability is impacted by a number of factors, including the type of investment and the characteristics specific to the investment. Investments with readily available active quoted prices or for which fair value can be measured from actively quoted prices generally will have a higher degree of market price observability and a lesser degree of judgment used in measuring fair value.

Investments measured and reported at fair value are classified and disclosed in one of the following categories:

Level 1 – Quoted prices are available in active markets for identical investments as of the reporting date. The type of investments included in Level I include mutual funds, listed equities, listed derivatives, cash, and cash equivalents.

Level 2 – Pricing inputs are other than quoted prices in active markets, which are either directly or indirectly observable as of the reporting date, and fair value is determined through the use of models or other valuation methodologies. Investments which are generally included in this category include money market accounts, corporate and government bonds, less liquid and restricted equity securities and certain over-the-counter derivatives.

Level 3 – Pricing inputs are unobservable for the investment and include situations where there is little, if any, market activity for the investment. The inputs into the determination of fair value require significant management judgment or estimation. Investments that are included in this category generally include limited partnership interests in corporate private equity and real estate funds, funds of hedge funds, and distressed debt.

In certain cases, the inputs used to measure fair value may fall in to different levels of the fair value hierarchy. In such cases, an investment's level within the fair value hierarchy is based on the lowest level of input that is significant to the fair value measurement.

The Financial Planning Association

Notes to Financial Statements, Continued

(4) Fair Value Measurements, Continued

The following tables summarize the valuation of the Association's investments by the above fair value hierarchy levels as of May 31, 2010 and 2009:

	2010			
	<u>Fair Value</u>	<u>(Level 1)</u>	<u>(Level 2)</u>	<u>(Level 3)</u>
Mutual funds	\$ 2,513,799	2,513,799	-	-
Money market accounts	<u>2,485,007</u>	<u>2,485,007</u>	-	-
Total	<u>\$ 4,998,806</u>	<u>4,998,806</u>	<u>-</u>	<u>-</u>
	2009			
	<u>Fair Value</u>	<u>(Level 1)</u>	<u>(Level 2)</u>	<u>(Level 3)</u>
Mutual funds	\$ 2,743,251	2,743,351	-	-
Money market accounts	<u>1,796,776</u>	<u>1,796,776</u>	-	-
Total	<u>\$ 4,540,027</u>	<u>4,540,027</u>	<u>-</u>	<u>-</u>

(5) Deferred Revenue

Deferred revenue at May 31 consisted of the following:

	<u>2010</u>	<u>2009</u>
Unearned dues	\$ 4,144,905	4,362,494
Unearned exhibitor/sponsor/registration fees	1,080,973	1,213,688
Unearned subscriptions	41,146	49,329
Unearned advertising	202,876	194,743
Other deferred revenue	<u>76,067</u>	<u>59,640</u>
Total	<u>\$ 5,545,967</u>	<u>5,879,894</u>

(6) Leases

The Association rents office space and equipment under non-cancelable operating leases which extend as late as March 31, 2015. Future minimum lease payments are as follows:

Fiscal year ending May 31:

2011	\$ 331,477
2012	58,334
2013	6,370
2014	448
2015 and thereafter	<u>560</u>
Total minimum lease payments	<u>\$ 397,189</u>

Total expense for operating leases for the year ended May 31, 2010 was \$352,075 for office space and \$86,486 for equipment. Expense for the year ended May 31, 2009 was \$351,270 for office space and \$74,403 for equipment.

The Financial Planning Association

Notes to Financial Statements, Continued

(7) Employee Benefit Plans

During 2000, the Association adopted a tax deferred employee profit sharing plan (the Plan) under the provisions of Internal Revenue Code Section 401(k). Eligible employees may elect to defer compensation up to the statutory limit. The Association matches 50% of employee contributions on behalf of each participant, contributing up to 6% of employee compensation. In addition, the Association contributes a percentage of employees' wages into the Plan as determined by the Board of Directors. For fiscal year ending May 31, 2010, the Board of Directors suspended this discretionary contribution.

For the years ended May 31, 2010 and 2009, pension expense totaled \$180,689 and \$574,071, respectively.

(8) Related Party Transactions

Foundation for Financial Planning

The Foundation for Financial Planning (FFP) is an educational foundation aligned with the interests of the Association. The Association has been reimbursed periodically for expenses incurred on behalf of FFP, although this arrangement ended December 31, 2008. These expenses totaled \$0 and \$97,488 for the years ended May 31, 2010 and 2009, respectively. At May 31, 2010 and 2009, FFP had no outstanding payables to the Association.

During the year ended May 31, 2009, \$198,000 had been conditionally granted to the Center by FFP, but not recorded because the conditions were not met. However, conditions were met during 2010 and the grant was recorded. During fiscal 2010, FFP made a conditional grant to the Center of \$125,000. As of May 31, 2010, conditions had been met on \$31,250 on the grant and recorded as revenue.

Chapters

The Association paid \$1,371,994 and \$1,430,429 of national membership dues to local chapters as part of its chapter reimbursement program in the years ended May 31, 2010 and 2009, respectively.

(9) The National Financial Planning Support Center

The National Financial Planning Support Center is a Colorado nonprofit corporation formed to administer funds raised for educational purposes and other charitable purposes. During the year ended May 31, 2010, the Center received a total of \$229,250 in restricted grants. The Center expended \$290,451 for the restricted purposes of those grants and other grants received in prior years. A total of \$250,513 was used to support program services, while \$39,938 was used for supporting services expenses. During the year ended May 31, 2009, the Center received \$176,775 in restricted grants, and expended \$226,482 for the restricted purposes of that grant and other grants received in prior years.

The Financial Planning Association

Notes to Financial Statements, Continued

(9) The National Financial Planning Support Center, Continued

A grant of \$198,000 was promised to the Center by the Foundation for Financial Planning conditioned upon the expenditure of grants previously made to the Center by FFP. At May 31, 2009, previous grants from FFP had not been fully spent and as such, the grant of \$198,000 has not been recorded. However, the conditions were met during the year ended May 31, 2010 and the grant was recorded. Furthermore, during fiscal year 2010, an additional grant of \$125,000 was promised to the Center by the Foundation for Financial Planning conditioned upon the expenditure of grant previously made to the Center by FFP. At May 31, 2010, only \$31,250 of this grant had met the conditions and was recorded as revenue. The remaining \$93,750 of the grant had not met the conditions and has not been recorded.

The activities of the Center have been included in the Association's financial statements. Unspent grant funds are considered restricted and are included in temporarily restricted net assets at May 31, 2010 and 2009.

(10) Website Development Costs

During the year ended May 31, 2007, the Association began work on the redevelopment of its website. At May 31, 2009, development costs totaling \$1,060,164 had been capitalized for this project. The website was completed and placed into service during July 2008. In addition, the Association redesigned the Planner Search portion of the website in 2009. Development costs of \$142,365 were capitalized and placed in service during the year ended May, 31, 2009.

(11) Other Non-operating

During the year ended May 31, 2006, the Association recorded a liability of \$100,000 to hotels in connection with the cancellation of the annual conference to be held in New Orleans. In 2009, it was determined that this liability would not need to be paid, and as such was written off and revenue of \$100,000 was recognized. In addition, in 2008, the Association purchased web keys for future use with a cost of \$66,594, which were included in prepaid expenses at May 31, 2008. It was determined in 2009 that these could not be used as planned, and the Association wrote them off in 2009, recognizing an expense of \$66,594.

The Financial Planning Association

Notes to Financial Statements, Continued

(12) Income Taxes

Effective June 1, 2009, The Financial Planning Association, the National Financial Planning Support Center, and the Financial Services Information Company adopted the *Accounting for Uncertainty in Income Taxes* accounting standard which requires each of the entities to determine whether a tax position (and the related tax benefit) of one of the entities is more likely than not to be sustained upon examination by the applicable taxing authority, based solely on the technical merits of the position. The tax benefit to be recognized is measured as the largest amount of benefit that is greater than fifty percent likely of being realized upon settlement, presuming that the tax position is examined by the appropriate taxing authority that has full knowledge of all relevant information. Based on its continued analysis, The Financial Planning Association, the National Financial Planning Support Center, and the Financial Services Information Company have determined that the adoption of this standard does not have a material impact on the consolidated financial statements and that the organizations have appropriate support for any tax positions taken.

At May 31, 2009, the Financial Services Information Company had net operating loss carryovers of approximately \$987,763 which may be carried back for two years and/or carried forward for twenty years. These carryovers will begin to expire in 2021 if not previously utilized.

The Financial Planning Association's federal Exempt Organization Business Income Tax Returns (Form 990-T) and the Financial Services Information Company's federal U.S. Corporate Income Tax Returns (Form 112) for 2006, 2007, and 2008 are subject to examination by the IRS, generally for three years after they were filed.

**The Financial Planning Association
And Subsidiaries**
Supplemental Consolidating Statement of Financial Position
May 31, 2010

Assets	The Financial Planning Association	The Financial Services Information Company	National Financial Planning Support Center	Consolidating and Eliminating Entries	Consolidated
Current assets:					
Cash and cash equivalents	\$ 1,452,076	362,179	113,696	-	1,927,951
Short term investments	2,485,007	-	-	-	2,485,007
Receivables, net	65,556	101,960	-	-	167,516
Receivables from related parties	316,254	-	-	(316,254)	-
Deposits and prepaid expenses	499,425	36,886	-	-	536,311
Total current assets	<u>4,818,318</u>	<u>501,025</u>	<u>113,696</u>	<u>(316,254)</u>	<u>5,116,785</u>
Property and equipment:					
Office furniture and equipment	720,892	29,263	-	-	750,155
Software and website development	1,986,504	36,438	-	-	2,022,942
Leasehold improvements	81,889	-	-	-	81,889
	<u>2,789,285</u>	<u>65,701</u>	<u>-</u>	<u>-</u>	<u>2,854,986</u>
Less accumulated depreciation	<u>2,029,667</u>	<u>56,608</u>	<u>-</u>	<u>-</u>	<u>2,086,275</u>
Total property and equipment	<u>759,618</u>	<u>9,093</u>	<u>-</u>	<u>-</u>	<u>768,711</u>
Long term assets:					
Investments	2,513,799	-	-	-	2,513,799
Investment in subsidiary	8,024	-	-	(8,024)	-
Total long term assets	<u>2,521,823</u>	<u>-</u>	<u>-</u>	<u>(8,024)</u>	<u>2,513,799</u>
Total assets	<u>\$ 8,099,759</u>	<u>510,118</u>	<u>113,696</u>	<u>(324,278)</u>	<u>8,399,295</u>
Liabilities and Net Assets					
Current liabilities:					
Accounts payable and and accrued expenses	\$ 489,050	6,222	-	-	495,272
Intercompany payables	-	256,553	59,701	(316,254)	-
Accrued benefits, taxes and severance	391,927	-	-	-	391,927
Deferred rent, current	89,373	-	-	-	89,373
Deferred revenue	5,362,774	183,193	-	-	5,545,967
Total current liabilities	<u>6,333,124</u>	<u>445,968</u>	<u>59,701</u>	<u>(316,254)</u>	<u>6,522,539</u>
Deferred rent, long term	23,428	-	-	-	23,428
Total liabilities	<u>6,356,552</u>	<u>445,968</u>	<u>59,701</u>	<u>(316,254)</u>	<u>6,545,967</u>
Net assets	<u>1,743,207</u>	<u>64,150</u>	<u>53,995</u>	<u>(8,024)</u>	<u>1,853,328</u>
Commitments and contingencies					
Total liabilities and net assets	<u>\$ 8,099,759</u>	<u>510,118</u>	<u>113,696</u>	<u>(324,278)</u>	<u>8,399,295</u>

See accompanying independent auditor's report.

**The Financial Planning Association
and Subsidiaries**
Supplemental Consolidating Statement of Activities
Year ended May 31, 2010

	The Financial Planning Association	The Financial Services Information Company	National Financial Planning Support Center	Consolidating and Eliminating Entries	Consolidated
Operating Revenue					
Membership, community and research	\$ 8,120,236	-	-	-	8,120,236
Institutional membership and sponsorship	561,240	-	-	-	561,240
Corporate mailing lists	33,422	-	-	-	33,422
Product sales and exam processing fees	120,905	-	-	-	120,905
Annual conference	2,666,544	-	-	-	2,666,544
Other conferences and seminars	815,579	-	-	-	815,579
Chapter relations	111,075	-	-	-	111,075
Publications and website	233,769	2,324,695	-	(1,143,897)	1,414,567
Interest and dividends	1,753	559	207	-	2,519
Miscellaneous	968	-	-	-	968
Net assets released from restriction	-	-	288,435	-	288,435
Total operating revenue	<u>12,665,491</u>	<u>2,325,254</u>	<u>288,642</u>	<u>(1,143,897)</u>	<u>14,135,490</u>
Expenses					
Program services:					
Membership, community and research	2,984,295	93,628	-	(1,143,897)	1,934,026
Institutional membership	504,374	-	-	-	504,374
Product sales and exam processing	112,976	-	-	-	112,976
Annual convention	1,595,375	-	-	-	1,595,375
Other conferences and seminars	791,360	-	-	-	791,360
Public relations and communications	594,556	-	-	-	594,556
Government relations	890,132	-	-	-	890,132
Chapter relations	1,750,053	-	-	-	1,750,053
Publications and website	934,282	1,240,132	-	-	2,174,414
National Financial Planning Support Center	-	-	250,513	-	250,513
Total program services	<u>10,157,403</u>	<u>1,333,760</u>	<u>250,513</u>	<u>(1,143,897)</u>	<u>10,597,779</u>
Supporting services:					
Administration	2,559,354	236,775	39,938	-	2,836,067
Executive and board	538,301	63,709	-	-	602,010
Total supporting services	<u>3,097,655</u>	<u>300,484</u>	<u>39,938</u>	<u>-</u>	<u>3,438,077</u>
Total expenses	<u>13,255,058</u>	<u>1,634,244</u>	<u>290,451</u>	<u>(1,143,897)</u>	<u>14,035,856</u>
Change in unrestricted net assets, operating	(589,567)	691,010	(1,809)	-	99,634
Net gain on investments	458,779	-	-	-	458,779
Change in unrestricted net assets, after net gain on investments	(130,788)	691,010	(1,809)	-	558,413
Temporarily restricted contributions net of releases from restrictions	-	-	(59,185)	-	(59,185)
Change in net assets	<u>(130,788)</u>	<u>691,010</u>	<u>(60,994)</u>	<u>-</u>	<u>499,228</u>
Net assets, beginning of year	1,873,995	(626,860)	114,989	(8,024)	1,354,100
Net assets, end of year	<u>\$ 1,743,207</u>	<u>64,150</u>	<u>53,995</u>	<u>(8,024)</u>	<u>1,853,328</u>

See accompanying independent auditor's report.